

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS  
**PROCUREMENT DIVISION**  
320 Hospital Drive Ste. 23  
Warrenton, Virginia 20186  
Phone: (540) 428-8715 Fax: (540) 347-5753

**NOTICE OF CONTRACT UPDATE**

1. DATE: October 1, 2008
2. COMMODITY NAME: Custodial Cleaning Supplies, Miscellaneous Paper Products, Can Liners, Floor Care Products, Ice Melt and Dispensers
3. CONTRACT NUMBER: 41-06bwc
4. SUPERCEDES: 84-01smc
5. CONTRACT PERIOD: March 20, 2006 through March 19, 2007  
1<sup>st</sup> renewal March 20, 2007 through March 19, 2008  
2<sup>nd</sup> renewal: March 20, 2008 through March 19, 2009
6. RENEWAL OPTIONS: Three (3) one-year renewal options
7. CONTRACTOR: see Page 3 – Contractors Page
8. TERMS: Net 45 days
9. DELIVERY: See Page 3 – Contractors Page
10. FOR FURTHER INFORMATION CONTACT: Barb Whitehurst, Senior Buyer  
PH (540) 428-8715

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS:  
This contract is the result of a competitive bid program and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

By: \_\_\_\_\_  
Barbara Whitehurst  
Senior Buyer

## INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 428-8717 or 8720.
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a "Not to exceed" estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection of goods received and approval of contractor's invoice is the responsibility of the receiving using department.
4. Any complaint as to quality of goods, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to Fauquier Procurement Department for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via fax (540-347-5753) or courier.
5. Renewals: As stated on the face of this notice, three (3) one-year renewals exist on this contract. Renewal notification will be issued by the contract officer, with input requested from the using departments, approximately sixty days in advance of the expiration date of the current term.
6. Price Adjustments: Changes to contract prices will be negotiated by Procurement only at the time of renewal, except as noted. All price increases must be approved by the contract officer. Contract users will be sent notification of contract change from the Procurement office as official notification of such changes, if approved.

Custodial Cleaning, Miscellaneous Paper Products, Can Liners, Floor Care Supplies,  
Ice Melt and Dispensers

IFB#41-06bwc

Contractors List

**Abel Industries, Incorporated**

P.O. Box 968  
Dumfries, VA 22026-0968

Contact person: Vicky Lutman  
Ph: 703-550-9446  
Fax: 703-385-0096  
Email: [vilutman@abelsupply.com](mailto:vilutman@abelsupply.com)

Vendor Number: 631165  
Terms: Net 45 days  
FOB: Destination  
Delivery: Wednesday and Friday

---

**Buckeye Cleaning Center**

8350 Bristol Court, Suite 114  
Jessup, MD 20794

Contact person: Will Smith  
Ph: 301-490-5599  
fax: 301-490-1932  
Email: [wsmith@buckeyeinternational.com](mailto:wsmith@buckeyeinternational.com)

Vendor Number: 642282  
Terms: Net 45 days  
FOB: Destination  
Delivery: Next business day  
Or 2 days at the most

---

**Lawrence Sanitary Company, Incorporated**

P.O. Box 50070  
Richmond, VA 23250

Contact Person: Jerry Whitlock  
Ph: 804-236-0090 (main office)  
434-981-3827 (cell phone)  
Fax: 804-236-0038 (main office)  
540-727-0924 (order fax)  
Email: [sales@lawrencesanitary.com](mailto:sales@lawrencesanitary.com)

Vendor Number: 635047  
Terms: Net 45 days  
Fob: Destination  
Delivery: Fax order by COB Friday for delivery  
On Tuesday.

Item #	Description of Item	Manufacturer Name and Number	Unit Price/ Packaging	Vendor
<b>PAPER PRODUCTS</b>				
5	Toilet Tissue, 1-ply, white	Bay West #123	35.50/case(48 rls)	Abel Industries
6	Roll Towels, Bleached white	Bay West #316	28.65/cs(6 rls)	Abel Industries
7	Towels, single fold, natural	Bay West #470	16.15/cs(20pkgs)	Abel Industries
8	Towels, multi-fold natural	Bay West #480	17.00/cs(20 pkgs)	Abel Industries
9	Toilet Tissue, 2-ply, white	Bay West #1002	26.60/cs(12 rls)	Abel Industries
10	Towels, Paper, Household type,	Bay West #410	19.80/cs(30 rls)	Abel Industries
<b>AEROSOLS</b>				
47	Roach & Ant Killer	CPC 20 oz. can	44.40/cs(12)	Abel Industries
48	Wasp & Hornet Killer	CPC 20 oz. can	44.40/cs(12)	Abel Industries
49	Chewing Gum Remover	CPC 20 oz. can	28.20/cs(12)	Abel Industries
50	Disinfectant spray	CPC 20 oz. can	36.00/cs(12)	Abel Industries
51	Dust Mop Treatment	CPC 20 oz. can	35.16/cs(12)	Abel Industries
52	Flying & Crawling insects killer	CPC 20 oz. can	43.20/cs(12)	Abel Industries
53	Baseboard gel stripper	CPC 18 oz. can	30.88/cs(12)	Abel Industries
54	Stainless steel cleaner	CPC 20 oz. can	37.80/cs(12)	Abel Industries
55	Furniture polish	CPC 20 oz. can	30.84/cs(12)	Abel Industries
56	Vandalism remover	CPC 20 oz. can	37.56/cs(12)	Abel Industries
<b>FLOOR CARE PRODUCTS by National Chemical Laboratories</b>				
57	Neutral Cleaner	NCL	16.40/cs (4 gals)	Abel Industries
58	Wrangler toilet bowl cleaner	NCL	18.60/cs( 12 qts)	Abel Industries
59	Hombre Urinal Cleaner	NCL	17.40/cs 12 qts)	Abel Industries
60	Clean-Cide Neutral disinfectant	NCL	23.80/cs(4 gals)	Abel Industries
61	Uretherm Sealer/finisher	NCL	44.75/5 gallon pail	Abel Industries
62	One Coat 25 Floor Finish	NCL	39.95/5 gallon pail	Abel Industries

63	One Coat 25 Floor Finish	NCL	45.90/5 gallon pail	Abel Industries
64	Visions Floor Finish	NCL	36.75/5 gallon pail	Abel Industries
65	Brite Eyes Floor Sealer	NCL	41.00/5 gallon pail	Abel Industries
66	Antibacterin skin cleaner	NCL	37.20/cs (12 bx)	Abel Industries
67	Pink Pearl Skin cleaner	NCL	25.20/cs (12 bx)	Abel Industries
68	Pink Lotion Skin Cleanser	NCL	17.00/cs (4 gals)	Abel Industries
69	VIVID Floor Finish	NCL	24.00/cs (12 qts)	Abel Industries
70	Sparkle Glass Cleaner	NCL	33.40/cs 12 qts)	Abel Industries
71	ONE Low Maint. Finish	NCL	56.00/5 gal pail	Abel Industries
72	WITHSTAND Low Maint. Quick Coat	NCL	49.95/5 gal pail	Abel Industries
<b>MISCELLANEOUS ITEMS</b>				
74	Ceramic Tile Polish & Grout Cleaner	NCL	42.80/cs (4 gals)	Abel Industries
75	Ceramic Tile Polish & Grout brightener	NCL	61.80/cs (4 gals)	Abel Industries
76	Ceramic Tile & Grout Shield	NCL	33.00/cs (4 gals)	Abel Industries
77	Drain Cleaner	NCL	31.00/cs (12 qts)	Abel Industries
78	Pumic scouring stick	US Pumice	16.80/cs (12)	Abel Industries
79	Urinal block, cherry scented	NCL	3.60/box (12)	Abel Industries
80	Urinal screen w/deodorizing block	NCL	13.80/box (12)	Abel Industries
81	Mouse glue traps	No Award	No Award	Abel Industries
82	Souring Pads	3M #96	22.80/cs (60)	Abel Industries
83	Hand pad, steelwool #3	3M	24.80/cs (12 pks of 16)	Abel Industries
84	spray bottle, 32 oz.	Continential	.40/each	Abel Industries
85	Trigger sprayer, 9.5"	Continential	.65/each	Abel Industries
86	Measuring cup, 16 oz.	Impact	5.20/each	Abel Industries
87	plunger, toilet bowl	Impact	7.50/each	Abel Industries
88	Putty knife	Continential	2.75/each	Abel Industries
89	Towels, terry bar, white	Mercantile	40.75/box (25#)	Abel Industries
90	Wipes, T-shirt, cotton white	Mercantile	42.25/bx(25#)	Abel Industries

90A	WIPERS, White Nylon, reinforced(added mod#4)	WIPADV	\$5.75/box(150) 6bx/cs \$34.50/cs	Abel Industries
91	Sponge, 6" x 4.25x1.625	3M W3PK C31	18.90/cs (24)	Abel Industries
92	Liner for Sanisac receptacle	Hospeco	20.00/cs (500)	Abel Industries
93	Bag, waxed	Rubbermaid	12.50/cs (250)	Abel Industries
94	Door stop, brown rubber	3M	2.10/pk(3)	Abel Industries
95	No Award	No Award	No Award	Abel Industries
96	Super-sorb absorbent	Hospeco	79.80/cs(12)	Abel Industries
97	deodorizer, citrus scented	Big D	19.80/cs (12-1 oz.)	Abel Industries
98	deodorizer, apple scented	Big D	19.80/cs (12-1 oz.)	Abel Industries
99	Microban disinfectant and mold inhibitor	ChemSpec	65.80/cs (4 gals)	Abel Industries
100	Bleach (order by COUNTY only)	Austin	11.40/cs (6 gals)	Abel Industries
101	ODOR OUT Lemon Carpet Deodorizer	ODOR OUT	26.40/cs (12- 20 oz./cs)	Abel Industries
<b>MOPS, BUCKETS, BROOMS AND HANDLES</b>				
116	Mop Head, cotton/blend 16 oz. 4 ply blue	ABCO	3.80/each	Abel Industries
117	Mop Head, cotton/blend 24 oz. 4 ply blue	ABCO	4.70/each	Abel Industries
118	handle, Mop, wooden	Continental	4.95/each	Abel Industries
119	Broom, Corn Warehouse, Heavy Duty	Continental	5.40/each	Abel Industries
120	Pushbroom, garage 4" brown brush	Continental	5.65/each	Abel Industries
121	counter brush 2.5" trim	Continental	2.50/each	Abel Industries
122	brush, hand scrub	Continental	2.75/each	Abel Industries
123	Brush, toilet bowl	Continental	1.50/each	Abel Industries
124	handle, broom, wood 60" long	Continental	1.95/each	Abel Industries
125	duster, polywool 23"	continental	2.65/each	Abel Industries
126	duster, polywool w/extension handle	Continental	4.75/each	Abel Industries
127	bucket/wringer combo, 26 qt, Yellow	Rubbermaid	43.95/each	Abel Industries
128	bucket, utility 14 qt round grey	Rubbermaid	5.65/each	Abel Industries
129	waste receptacle, round, 44 gal, grey	Rubbermaid	28.65/each	Abel Industries
130	lid for item 129	Rubbermaid	9.55/each	Abel Industries

131	wastebasket, rectang 28-1/8 qt, grey	Rubbermaid	2.75/each	Abel Industries
132	waste receptacle, round, 55 gal, grey	Rubbermaid	42.00/each	Abel Industries
133	Lid for item 132	Rubbermaid	12.35/each	Abel Industries
134	wastebasket, rect. 41.25 qt, grey	Rubbermaid	4.75/each	Abel Industries
135	Dolly, black	Rubbermaid	25.15/each	Abel Industries
136	caddy, brute rim, yellow	Rubbermaid	29.95/each	Abel Industries
137	dust pan, lobby, blac,	Rubbermaid	8.75/each	Abel Industries
138	Floor sign, yellow folding, "Caution Wet Floors"	Rubbermaid	6.65/each	Abel Industries
<b>DISPENSERS</b>				
141	Receptacle, Sanitary Napkin, white	Impact IMP1112	19.45/each	Abel Industries
142	soap dispenser		no charge	Abel Industries
143	soap dispenser		no charge	Abel Industries

Added to Abel Industries effective March 20, 2007. Central Poly did not renew their contract.

<b>CAN LINERS</b>				
11	Liner, 24 x 23 Black 1 Mil 10 gallon		20.95/cs/500	Abel Industries
12	Liner, 24 x 23, Clear 5 mic, 10 gallon		11.75/cs/1M	Abel Industries
12A	Liner, 24 x 23 clear 6 mic, 10 gallon	Added 3/20/08	12.75/cs/1M	Abel Industries
13	Liner, 24 x 24, Clear 8 mic, 10 gallon		14.95/cs/1M	Abel Industries
14	Liner, 33 x 40, Clear 16 mic, 33 gallon		17.25/cs/250	Abel Industries
15	Liner, 33 x 39, Black 1.5 Mil, 33 gallon		12.00/cs/100	Abel Industries
16	Liner, 33 x 39, Black 2.0 Mil, 33 gallon Hwt.		14.45/cs/100	Abel Industries
18	Liner, 36 x 58, Black 1.5 Mil, 55 gallon		17.45/cs/150	Abel Industries
18A	Liner, 40 x 46 Black 2.0 mil 45 gallon	Added 3/20/08	21.98/cs/100	Abel Industries
19	Liner, 38 x 46, clear 14 mic, 45 gallon		16.95/cs/250	Abel Industries
20	Liner, 38 x 58, Black 1.5 Mil, 60 gallon		17.45/cs/100	Abel Industries
20A	Liner, 43 x 47 Black, 2.0 mil 55 gallon	Added 3/20/08	24.50/cs/100	Abel Industries
21	Liner, 38 x 58, Black 2.0 Mil, 60 gallon		23.60/cs/100	Abel Industries
22	Liner, 38 x 60, Clear 10 mic, 60 gallon		16.75/cs/200	Abel Industries

Item #	Description of Item	Manufacturer Name and Number	Unit Price/ Packaging	Vendor
102	20" Natural Blend Tan Pad	Glit Jackeroo Lite 20"	14.60/cs(5)	Buckeye Industries
103	19" Natural Blend Tan Pad	Glit Jackeroo Lite 19"	13.39/cs(5)	Buckeye Industries
104	20" Buffer Pad, Red	Glit Red 20"	13.91/cs(5)	Buckeye Industries
105	20" stripper pad, black	Glit Black 20"	13.91/cs(5)	Buckeye Industries
106	21" Hi Pro Emerald Stripper Pad	Glit Emerald 21"	24.15/cs(5)	Buckeye Industries
107	20" Hi Pro Emerald Stripper Pad	Glit Emerald 20"	21.32/cs(5)	Buckeye Industries
108	19" Hi Pro Emerald Stripper Pad	Glit Emerald 19"	15.65/cs(5)	Buckeye Industries
109	Doodlebug Pad, blue	Glit Blue Doodlebug	4.00/cs(5)	Buckeye Industries
110	Doodlebug Pad, brown	Glit Brown Doodlebug	4.00/cs(5)	Buckeye Industries
111	Doodlebug Pad, Black, High Pro	Glit Black Doodlebug	4.00/cs(5)	Buckeye Industries
112	Doodlebug Pad Holder	Tolco 280137	4.26/ea	Buckeye Industries
113	20" Super Polish Pad, White	Glit Super White 20"	13.91/cs(5)	Buckeye Industries
114	28" Ice Pad, blue	Glit Blue ice 28"	20.64/cs(5)	Buckeye Industries
115	20" Polish Floor Pad, white Terms: Net 45 days	Glit White 20" FOB: Destination 2 days ARO	13.91/cs(5)	Buckeye Industries

Item #	Description of Item	Manufacturer Name and Number	Unit Price/ Packaging	Vendor
1	Glove, Latex - Sz. Small	Safety Zone GRDR	3.20 /box(100)	Lawrence Sanitary
2	Glove, Latex - Sz. Medium	Safety Zone GRDR	3.20/box(100)	Lawrence Sanitary
3	Glove, Latex - Sz. Large	Safety Zone GRDR	3.20/box(100)	Lawrence Sanitary
4	Glove, Latex - Sz. X-Large	Safety Zone GRDR	3.20/box(100)	Lawrence Sanitary
5	Glove, Vinyl - Sz. Small, lightly powdered,	Safety Zone GVDR	2.74/box(100)	Lawrence Sanitary
6	Glove, Vinyl - Sz. Medium, lightly powdered,	Safety Zone GVDR	2.74/box(100)	Lawrence Sanitary
7	Glove, Vinyl - Sz. Large, lightly powdered,	Safety Zone GVDR	2.74/box(100)	Lawrence Sanitary
8	Glove, Vinyl - Sz. X-Large, lightly powdered,	Safety Zone GVDR	2.74/box(100)	Lawrence Sanitary
9	Glove, Vinyl - Sz. Small, Powdered-free	Safety Zone GVDR	3.05/box(100)	Lawrence Sanitary
10	Glove, Vinyl - Sz. Medium, Powdered-free	Safety Zone GVDR	3.29/box(100)	Lawrence Sanitary
11	Glove, Vinyl - Sz. Large, Powdered-free	Safety Zone GVDR	3.29/box(100)	Lawrence Sanitary
12	Glove, Vinyl - Sz. X-Large, Powdered-free	Safety Zone GVDR	3.29/box(100)	Lawrence

				Sanitary
13	Glove, Latex, cotton flock lined, 18mil Sz. S	Safety Zone GRFY	1.11/pair	Lawrence Sanitary
14	Glove, Latex, cotton flock lined, 18mil Sz. M	Safety Zone GRFY	1.11/pair	Lawrence Sanitary
15	Glove, Latex, cotton flock lined, 18mil Sz. Lg	Safety Zone GRFY	1.11/pair	Lawrence Sanitary
16	Glove, Latex, cotton flock lined, 18mil Sz. XL	Safety Zone GRFY	1.11/pair	Lawrence Sanitary
23	BathMate Disinfectant	Outpost #16	63.40/cs (3-2 liters/cs)	Lawrence Sanitary
24	Glisten Glass Cleaner	Outpost #3	33.60/cs (3-2 liters)	Lawrence Sanitary
25	Breakdown Enzyme Odor Eliminator	Outpost #4	50.10/cs (3-2 liters/cs)	Lawrence Sanitary
26	Morning Mist Disinfectant	Outpost #33	25.58/cs (3-2liters/cs)	Lawrence Sanitary
27	Morning Mist Disinfectant	RTD #33	23.10/cs 4 gallons	Lawrence Sanitary
28	Quest 256 Disinfectant Cleaner	Outpost #34	40.55/cs (3-2 liters/cs)	Lawrence Sanitary
29	Speedball Spray Cleaner	Outpost #1	63.76/cs (3- 2 liters/cs)	Lawrence Sanitary
30	Speedball 2000 Spray Cleaner	Outpost RTD #22	43.01/cs (2- 1.5 gallons)	Lawrence Sanitary
31	Blast Non-Solvent Cleaner/Degreaser	Outpost #36	21.19/cs (2- 1.5 gallons/cs)	Lawrence Sanitary
32	Pull Out General Purpose Carpet Cleaner	Outpost #50	75.50/cs (3-2 liters/cs)	Lawrence Sanitary
33	Headstart Carpet Prespray	Outpost #14	48.91/cs (3-2 liters/cs)	Lawrence Sanitary
34	Redeem Carpet Extraction Rinse	Outpost #13	43.10/cs (3- 2 liters/cs)	Lawrence Sanitary
35	Mainstay Floor Finish	Butchers #1000221230	10.50/gal (4- 1 gallons/cs)	Lawrence Sanitary
36	Overdrive Gloss Spray Finish	Must be ordered by case, priced by qt.	4.42/qt (12 qts/cs)	Lawrence Sanitary
38	Full Impact Control Stripper	Outpost #25	79.24/cs (3-2 liters/cs)	Lawrence Sanitary
39	Raindance Floor Cleaner	Outpost #5	57.47/cs (3-2 liters/cs)	Lawrence Sanitary
40	Hot Springs General Purpose Scrub	Outpost #20	31.94/cs (3-2 liters/cs)	Lawrence Sanitary
41	Look Non-Ammonia Glass Cleaner	Outpost #2	59.28/cs (3-2 liters/cs)	Lawrence Sanitary
42	Look Non-Ammonia Glass Cleaner	Outpost RTD #2	40.00/cs (2-1.5 liters/cs)	Lawrence Sanitary
43	Fountainhead Extraction	Outpost #15	37.01/cs (3-2 liters/cs)	Lawrence Sanitary
44	Suntrack Floor restorer	Outpost #48	77.33/cs (3-2 liters/cs)	Lawrence Sanitary
45	Triple Team acid bowl cleaners	Outpost RTD #19	60.74/cs (2-1.5 liters/cs)	Lawrence Sanitary

	Triple team acid bowl cleaners (added mod #2) 3/20/08	RTD#19	57.85/cs	Lawrence Sanitary
46	Rimshot Enzyme-powdered acid bowl cleaner		27.87/cs (2 tubs(90 -1 oz)	Lawrence Sanitary
139	Triple Melt Ice	Cargill 50#	8.50/bag (50#)	Lawrence Supply
140	Ice Melt Plus	Ossian 100#	56.80/drum(100 #)	Lawrence Supply
	Formula X Heavy duty Stripper( added mod #2) 3/20/08	5000#	68.90/cs	Lawrence Supply
	Formula X Heavy Duty stripper (added mod #2) 3/20/08	10000#	61.36/cs	Lawrence Supply
	Delivery: Tuesday Place Order by COB on Friday, order will be delivered on Tuesday.			
	FOB: Destination			
<b>GREEN SEAL PRODUCTS (ADDED 3/20/08)</b>				
146	Aspire Floor Finish	NCL	\$51.05/5 gal pail	Abel Industries
147	Green Impact Stripper	NCL	\$42.00/5 gal pail	Abel Industries
148	Earth Sense Disinfectant	NCL	\$25.06/cs(4 gal cs)	Abel Industries
149	Earth Sense Neutral Cleaner	NCL	\$66.00/cs (4 gal cs)	Abel Industries
150	Earth Sense Washroom Cleaner	NCL	\$43.00/cs (4 gal/cs)	Abel Industries
151	Earth Sense Degreaser	NCL	\$25.06/cs (4 gal cs)	Abel Industries
152	EZ Foam Hand Soap	Kutol	\$32.70/cs (6- 1000ml)	Abel Industries
153	EZ Foam Dispensers	Kutol	No Charge	Abel Industries