

# Community Development

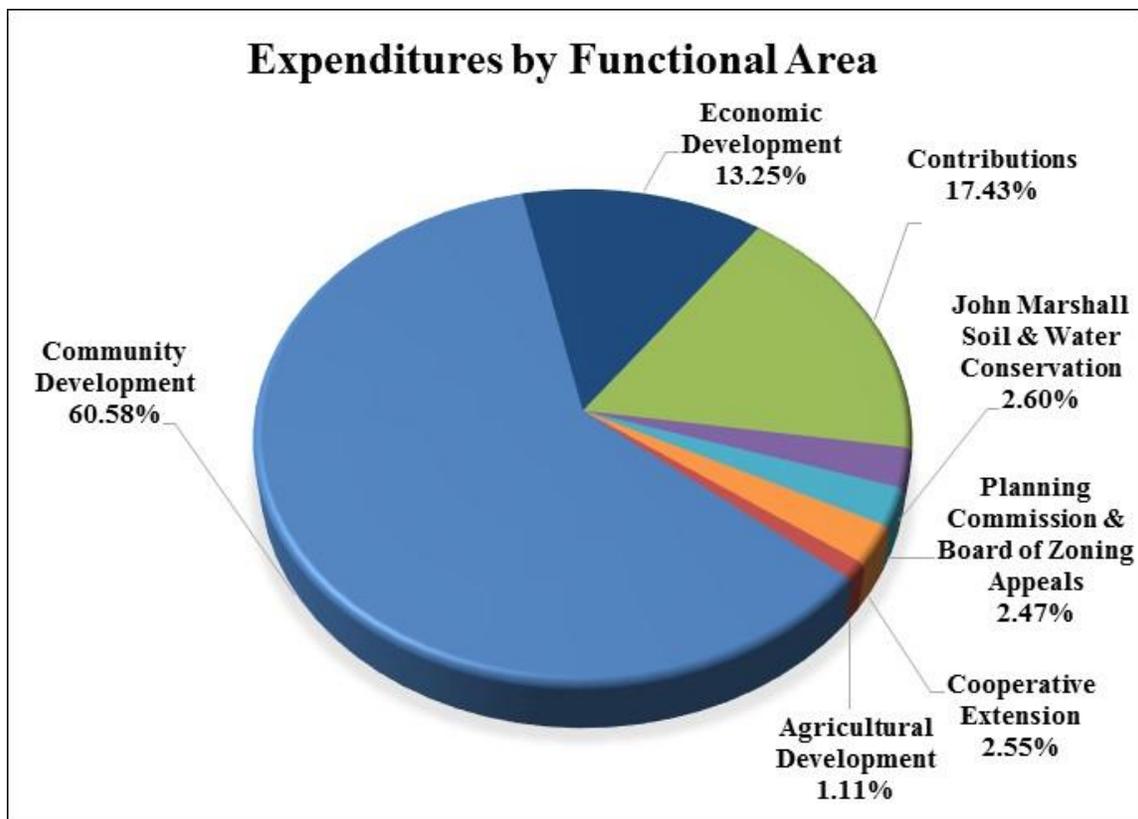
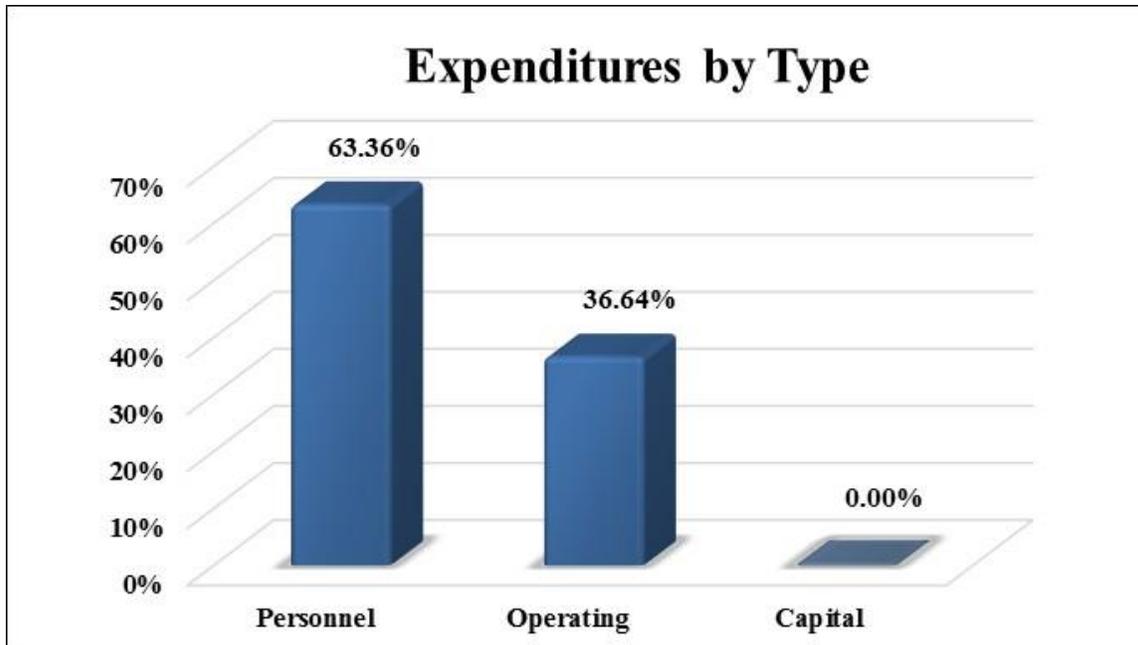
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Agricultural Development	\$ 68,119
Community Development	3,712,746
Contributions	1,068,439
Cooperative Extension	156,211
Economic Development	811,965
John Marshall Soil & Water Conservation District	159,186
<u>Planning Commission/Board of Zoning Appeals/Architectural Review Board</u>	<u>151,631</u>
<b>Total</b>	<b>\$ 6,128,297</b>



**The Plains, Virginia**

# Community Development

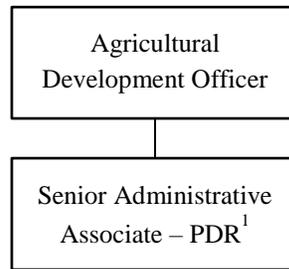


# Agricultural Development

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## ORGANIZATIONAL PURPOSE:

Agricultural Development promotes the agricultural industry within Fauquier County, increases the economic viability of farming, preserves agricultural lands through the Purchase of Development Rights (PDR) Program and donated conservation easements, and advises the Fauquier County Board of Supervisors on matters affecting the agricultural economy and its development.



<sup>1</sup> Position funded in Conservation Easement Service District Fund budget.

## GOALS:

- Promote and support marketing of local agricultural products.
- Educate citizens about the importance of agriculture in Fauquier County.
- Administer the Farmland PDR Program, including monitoring/stewardship of all acquired easements.
- Maintain existing levels of agricultural support and identify/establish additional services as required.
- Promote planning and regulatory measures that protect agricultural areas and support the County's agricultural economy.
- Encourage the creation and expansion of agricultural and forestall districts.
- Oversee the county role in the Fauquier Education Farm.
- Study development of a Regional Food Port.

## KEY PROJECTS FOR FY 2019 AND FY 2020:

- Manage the PDR Program – application process, selection process, closings, and grant applications.
- Serve as County Representative on Rappahannock-Rapidan Regional Commission (RRRC) Regional Food Study/Council.
- Update, print and distribute Fauquier Fresh Brochure.
- Promote use of Fauquier Home Grown label/branding.
- Promote new Commercial Kitchen.
- Continue to assist in the coordination of the annual Rural Innovation Forum.
- Coordinate annual Fall Farm Tour.

# Agricultural Development

- Continue to research land conservation grant opportunities and prepare and submit appropriate grant applications.
- Complete annual monitoring of all PDR easements and all county held donated easements.
- Continue to serve on Board of Fauquier Education Farm.
- Assist with development of Farm Incubation at Fauquier Education Farm.
- Promote use of Farmland Exchange land linking program.
- Compile annual PDR Summary.
- Coordinate Regional Food Port Feasibility Study.

**BUDGET SUMMARY:**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Adopted</b>	<b>FY 2019 Adopted</b>	<b>FY 2020 Projected</b>
Costs:					
Personnel	\$33,818	\$33,614	\$33,098	\$33,786	\$34,002
Operating	\$26,138	\$42,541	\$30,683	\$34,333	\$34,333
Capital	\$0	\$0	\$0	\$0	\$0
<b>Total</b>	<b>\$59,956</b>	<b>\$76,155</b>	<b>\$63,781</b>	<b>\$68,119</b>	<b>\$68,335</b>
Revenue	\$15,630	\$25,882	\$1,000	\$1,000	\$1,000
<b>Net Local Revenue</b>	<b>\$44,326</b>	<b>\$50,273</b>	<b>\$62,781</b>	<b>\$67,119</b>	<b>\$67,335</b>
<b>Full-time Equivalents<sup>1</sup></b>	<b>1.00</b>	<b>1.00</b>	<b>1.00</b>	<b>1.00</b>	<b>1.00</b>

<sup>1</sup>Funding for one position is shared by the General Fund (33%) and the Conservation Easement Service District Fund (67%).

**BUDGET ANALYSIS:**

The FY 2019 Adopted Budget for Agricultural Development includes an adjustment to personnel expenditures due to changes in benefit costs. The FY 2020 Projected Budget anticipates personnel expenditure increases due to rising benefit costs

**PROGRAM 1: *Agricultural Development***

<b>SERVICE VOLUME</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Projected</b>	<b>FY 2019 Projected</b>	<b>FY 2020 Projected</b>
Attendance at sponsored events (total)	2,428	2,880	3,250	3,250	3,250
Fall Farm Tour	1,800	2,250	2,650	2,650	2,650
Rural Innovation Forum and Workshops	350	350	350	350	350
Education Farm Ag Workshops	250	250	250	250	250
VA Beginning Farmer program participants	28	30	30	30	30
Farm Product Directories (FPD) and Fauquier Fresh brochures printed/distributed	2,250	2,250	2,250	2,250	2,250

# Agricultural Development

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**OBJECTIVE:**

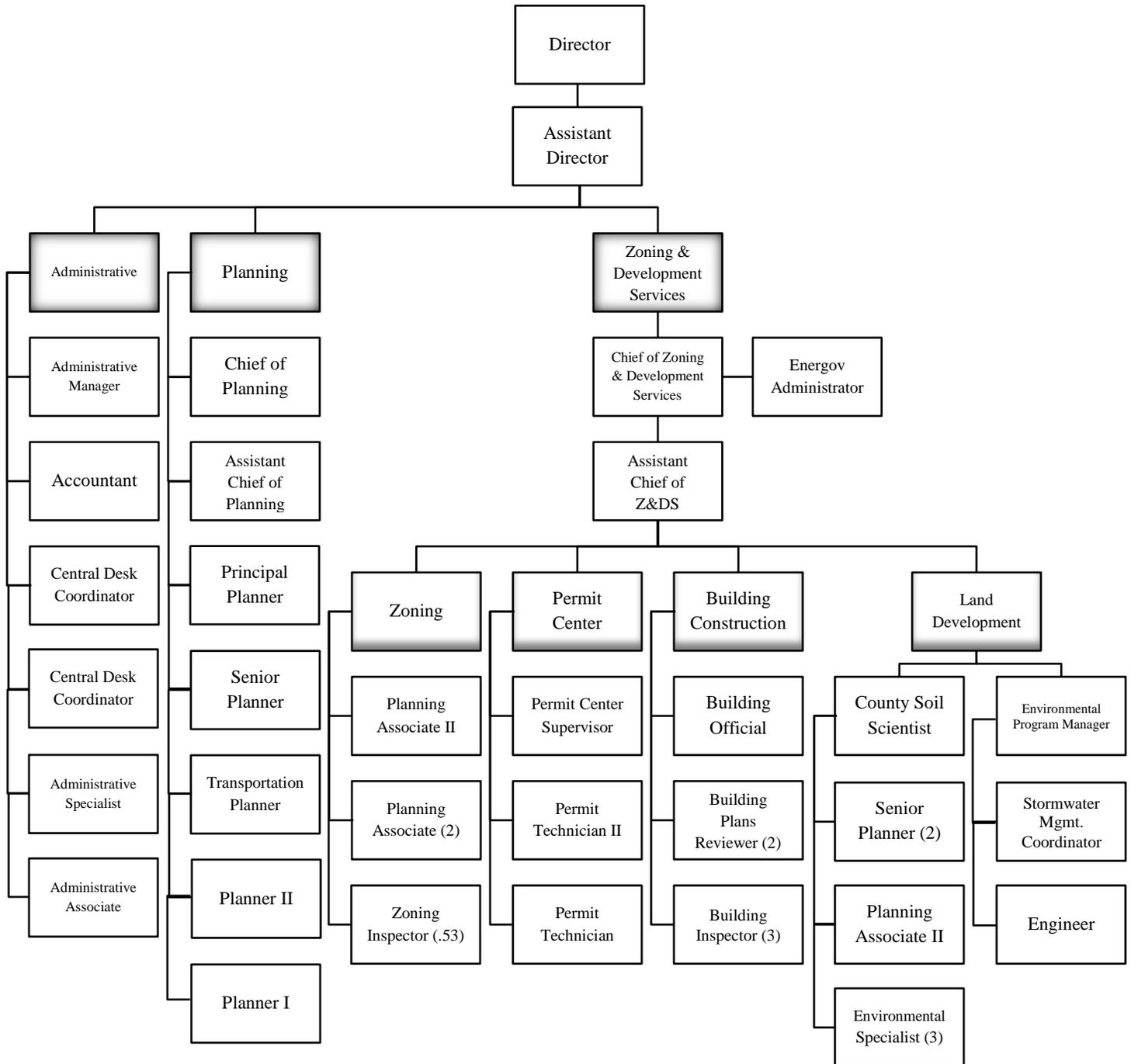
- Increase public awareness of and support for Fauquier County's agricultural industry.

<b>OUTCOME MEASURES</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Goal</b>	<b>FY 2019 Goal</b>	<b>FY 2020 Goal</b>
Maintain current level of FPD/brochure distribution	2,250	2,250	2,250	2,250	2,250
Programs initiated and sponsored	4	4	4	4	4
Increase attendance at Beginning Farmer and Fauquier Education Farm	5%	6%	5%	5%	5%

# Community Development

## ORGANIZATIONAL PURPOSE:

The Department of Community Development serves as the County's staff manager for the historical and physical environment, including natural resources and the built landscape. With the Planning Commission, the Department assists the Board of Supervisors in communicating its vision and policies through the development and implementation of the necessary and supporting planning guidelines, land use incentives, and regulatory tools. Community Development consists of four divisions: Administrative, Planning, Zoning and Development Services, and Building.



# Community Development

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## **GOALS:**

- Provide professional, quality, and timely service to all user groups.
- Recruit, maintain, and train a quality, professional staff to perform all duties in a professional and timely manner.
- Implement procedures to respond to future increases in the demand for services without major diminution in quality or timeliness of responses.
- Update the Comprehensive Plan on a scheduled basis to ensure it reflects the Board of Supervisors' and community goals.
- Develop and implement Town Planning Principles to focus on quality development within the County's service districts.
- Ensure the Zoning Ordinance, Subdivision Ordinance, and Design Standards Manual comply with State and Federal regulations as well as the Comprehensive Plan.
- Maintain and regularly evaluate the Proffer Policy on recommended cash contributions to mitigate the impact of new residential development on core public facilities.
- Maintain the County's transportation plan with a full understanding of current and projected transportation needs.
- Ensure the land development application and building permitting processes for business development are flexible, proactive, user-friendly, and reflect Board of Supervisors' priorities, as well as appropriate public agency/private sector partnerships and recommendations.
- Develop and implement historic and environmental programs and projects designed to preserve Fauquier's character, landscape and heritage.

## **KEY PROJECTS FOR FY 2019:**

- Undertake joint planning work with the Town of Warrenton, including the integration of the town and service district land use, utilities and housing.
- Develop the Housing Chapter of the Comprehensive Plan.
- Continue the Groundwater Resources and Monitoring Program.
- Evaluate the operation of the Virginia Stormwater Management Program and undertake any necessary program modifications and adjustments to fees with the goal of a self-sustaining program.
- Continue to work with the community on unpaved roads slated to be upgraded.
- Complete the Villages Chapter of the Comprehensive Plan, including the evaluation of the surrounding rural area to define appropriate boundaries, development standards and urban design.
- Initiate the update to the Water Supply Plan as mandated by the State.
- Complete the adoption process for the Rural Lands Chapter of the Comprehensive Plan. Explore the development of a Form-Based Code for the Opal Service District.
- Complete the development of the Telecommunications Master Plan and implementing ordinance.
- Complete and adopt the update to the County's Preservation Plan.
- Continue to provide quality and timely service to our customers in the design and construction of development projects and buildings.

# Community Development

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- Offer regular training opportunities to administrative, professional planning, and environmental staff through webinars and other training media to improve their working skills.
- Initiate the construction of the Vint Hill Public Street Network, Phase 2 and Salem Avenue Extended.
- Continue to work incrementally on a Cemetery Identification Survey in the County.
- Continue to identify changes and improvements, and develop recommendations to improve the Zoning Ordinance, Subdivision Ordinance and Design Standards Manual.
- Complete the development and adoption of a Corridor Overlay District for the Route 29 (North) Corridor.
- Undertake a comprehensive evaluation of the Department's Fee Schedule.

## **KEY PROJECTS FOR FY 2020:**

- Continue the Groundwater Resources and Monitoring Program. Identify and implement management and protection measures for areas defined in initial studies.
- Complete the update to the Water Supply Plan.
- Update the Land Use and Economic (and any remaining) chapters of the Comprehensive Plan and, once completed, readopt the Plan.
- Continue to implement the MS-4 and other environmental programs.
- Continue to provide quality and timely service to our customers in the design and construction of development projects and buildings.
- Offer regular training opportunities to administrative, professional planning, and environmental staff through webinars and other training media to improve their working skills.
- Complete the construction of the Vint Hill Public Street Network Phase 2 and Salem Avenue Extended.
- Initiate review and updates to the Service District Plans.
- Continue to define and implement improvements to drainage systems within the MS-4 areas.
- Continue to identify changes and improvements, and develop recommendations to improve the Zoning Ordinance, Subdivision Ordinance and Design Standards Manual.

# Community Development

**BUDGET SUMMARY:**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Adopted</b>	<b>FY 2019 Adopted</b>	<b>FY 2020 Projected</b>
Costs:					
Personnel	\$3,118,568	\$3,063,968	\$3,284,212	\$3,368,311	\$3,394,997
Operating	\$261,655	\$2,665,814	\$346,085	\$344,435	\$344,963
Capital	\$0	\$0	\$0	\$0	\$0
<b>Total</b>	<b>\$3,380,223</b>	<b>\$5,729,782</b>	<b>\$3,630,297</b>	<b>\$3,712,746</b>	<b>\$3,739,960</b>
Revenue	\$1,474,521	\$1,514,535	\$1,464,500	\$1,386,600	\$1,389,200
<b>Net Local Revenue</b>	<b>\$1,905,702</b>	<b>\$1,915,194</b>	<b>\$2,165,797</b>	<b>\$2,326,146</b>	<b>\$2,350,760</b>
<b>Full-time Equivalents</b>	<b>40.53</b>	<b>40.53</b>	<b>40.53</b>	<b>40.53</b>	<b>40.53</b>

**BUDGET ANALYSIS:**

The FY 2019 Adopted Budget for Community Development includes an adjustment to personnel expenditures due to changes in benefit costs. Revenue adjustments are based on historical and projected trends. The FY 2020 Projected Budget anticipates personnel expenditure increases due to rising benefit costs.

**PROGRAM 1: *Administrative Division***

The Director manages overall activities, programs, and special projects conducted through the department's three divisions: Administrative, Planning, and Zoning and Development Services. Typical responsibilities include, but are not limited to:

- Direct and enforce programs and policies mandated by Federal, State and local statutes.
- Establish and implement department goals and policies, based on direction from the Board of Supervisors and County Administrator.
- Manage the Central Processing Center (Land Development Applications and Bonding).
- Establish and delegate special and routine projects, technical and public service delivery assignments, and electronic delivery of information.
- Provide technical support to the Board of Supervisors, Board of Zoning Appeals, Planning Commission, and appointed committees and boards.

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SERVICE VOLUME	FY 2016 Actual	FY 2017 Actual	FY 2018 Projected	FY 2019 Projected	FY 2020 Projected
Planning Commission cases for work sessions and meetings	76	100	120	120	120
Planning Commission site visits	10	5	10	10	10
Board of Supervisors agenda item reports	98	94	120	120	120
Board of Zoning Appeals agenda item reports	22	35	35	35	35
Transportation Commission agenda items	23	23	25	25	25
Agricultural and Forest Districts: Renewals (parcels) <sup>1</sup>	0	0	0	142	361
Agricultural and Forest Districts: Additions (parcels)	1	5	2	3	2

<sup>1</sup>Districts are not up for renewal until FY 2019.

## **PROGRAM 2: *Planning***

The Planning Division is responsible for all aspects of the County’s Comprehensive Plan, and the coordination of review for current development plans requiring legislative approval. Planning supports several Boards and Commissions: the Board of Supervisors, Planning Commission, Board of Zoning Appeals, Architectural Review Board, Transportation Committee, and citizen committees appointed for updating elements of the Comprehensive Plan. Staff coordinates overall transportation planning for the County with the Virginia Department of Transportation and the County’s transportation consultant. Key responsibilities in this division are:

- Coordinate, prepare, and/or participate in various Comprehensive Plan updates.
- Work on projects and activities focused on implementing Service District Plans.
- Implement the Comprehensive Plan during the development review process.
- Serve as the project manager for all development applications that require rezoning, special exception and plan amendment approval by the Planning Commission and Board of Supervisors, and special permit approval by the Board of Zoning Appeals.
- Manage the Agricultural and Forestal Districts program.
- Provide a variety of demographic information, as well as other quantitative data.
- Prepare, manage, and implement County transportation plans, programs, and grants.
- Develop and manage the County’s cultural and heritage resources plans, programs, and grants.
- Develop and implement County environmental plans and programs. Manage the Water Resources Program, including groundwater monitoring, wellhead protection, water supply planning and water quality, the MS-4 (Municipal Storm Sewer) program, and improvement plans for impaired streams (in conjunction with the Department of Conservation and Recreation Total Maximum Daily Loads program).

# Community Development

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## **PROGRAM 3: Zoning and Development**

Zoning and Development Services (ZDS) is responsible for all activity related to the development of land. ZDS also implements and maintains the EnerGov Permit/Project Tracking software for the Department. This division is organized into two functional groups: Zoning and Land Development.

### ***Zoning:***

Zoning administers, interprets and enforces the Zoning Ordinance, Subdivision Ordinance, Design Standards Manual, and the land use and environmental provisions of the Code of Virginia. Zoning staff also partners with other teams within Community Development for review and consideration of broader policy-related issues and plans, and prepares amendments to the Zoning and Subdivision Ordinances to implement those plans. This division provides advice and recommendations regarding land development issues to the Board of Supervisors and Planning Commission, and handles all variance requests and appeals with the Board of Zoning Appeals. Staff provides detailed information to property owners about the ability to divide and develop their properties, as well as administers an enforcement program to respond to complaints and violations of the Zoning Ordinance.

### ***Permit Center:***

Permit Center staff intakes, processes and issues all building permits and zoning permits, and assists with the processing of various other permits, including single-family land disturbing permits, administrative permits and sign permits. They are responsible for scheduling inspections of building construction and maintaining all building-related records.

### ***Building Construction:***

Building Construction staff administers, enforces and interprets the Virginia Uniform Statewide Building Code. The Building Official, Plan Reviewers, and Inspectors ensure that all residential and commercial building construction is performed in accordance with the Building Code.

<b>SERVICE VOLUME</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Projected</b>	<b>FY 2019 Projected</b>	<b>FY 2020 Projected</b>
Number of building permits issued	1,458	1,782	1,835	1,890	1,947
Number of building inspections	6,465	7,214	7,451	7,674	7,904
Value of New Construction	\$104,270,069	\$117,159,554	\$118,898,064	\$122,465,006	\$126,138,956
New Residential Buildings	319	363	374	385	396
New Commercial Buildings and Major Renovations <sup>1</sup>	N/A	61	63	65	67
Building Plan Reviews Performed	1,490	1,898	1,955	2,014	2,074

<sup>1</sup>New measure in FY 2017.

# Community Development

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**OBJECTIVES:**

- Update the Fauquier County Comprehensive Plan to complete Board of Supervisors and Planning Commission initiated projects.
- Enhance administrative processes, including building permit, construction plan, site plan and subdivision processes.
- Train all departmental staff to enhance service capabilities.
- Plan and execute all Board of Supervisors’ approved improvement projects funded through cash proffers, VDOT Revenue Share Program, and the Transportation Alternatives Program (TAP).

OUTCOME MEASURES	FY 2016 Actual	FY 2017 Actual	FY 2018 Goal	FY 2019 Goal	FY 2020 Goal
Comprehensive Plan chapter updates completed/adopted	4	0	5	5	5
Days to complete a commercial plan review as part of the building permit process (average)	9	10	10	10	10
Major Site Plan resubmissions (average)	2.0	1	2	2	2
Employees participating in at least one training workshop	100%	100%	100%	100%	100%
Construction/Infrastructure Plan resubmissions (average)	2.5	1	2	2	2
Transportation improvement projects completed	2	0	1	1	2
VDOT Smart Scale Applications Submitted	2	6	4	4	4

***Land Development:***

The Land Development function reviews and manages all development applications and activities throughout the entire land development and construction processes. Environmental site evaluations, review of plans and land-disturbing activity are handled under this function. In addition to the elements noted below, staff conducts field inspection of construction activity, street acceptance and bond reductions, and serves as program administrator for the E&S Control and VSMP. The Environmental Staff in this Division also provides technical advice and in-field support for the MS-4 Program. The elements of the work performed by staff are:

- Evaluate land for subdivision potential and manage all subdivision application reviews.
- Manage project review of all site plans for commercial development, construction plans for residential projects and infrastructure plans.
- Ensure all conditions of preliminary plats and special exceptions are met during the plan review process and prior to bond release.
- Enforce the requirements of the VSMP, including plan review, inspections, enforcement and program management.

## Community Development

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- Provide technical assistance on stormwater and engineering, and inspections and water quality testing for the MS-4 Program.
- Provide environmental technical assistance and information.
- Perform E&S, VSMP facility and bond release site inspections, as well as review of VSMP as-built plans.
- Coordinate inspections with VDOT and conduct final processing associated with the State secondary street acceptance program.
- Offer Type I Soil Interpretation Program, including a Soil Map and soils analysis for requesting property owners who are developing an urban or agricultural land use plan.
- Work with the Health Department on soil and drain field issues.

SERVICE VOLUME	FY 2016 Actual	FY 2017 Actual	FY 2018 Projected	FY 2019 Projected	FY 2020 Projected
Administrative/Governmental/ Commercial/ Industrial Divisions	16	16	17	17	17
Boundary Line Adjustments	47	37	47	47	47
Family Transfer Subdivisions	6	6	5	5	5
Construction-Infrastructure Plan New Applications	12	9	13	13	13
Final Subdivision Plan New Applications	20	12	16	16	16
Other Plats, i.e., exhibits, easements, etc.	15	14	22	22	22
Pre-Application Planning Meetings/Items	40	36	44	44	44
Preliminary Subdivisions and Amendments	1	1	1	1	1
Minimum Submission Reviews	N/A	18	20	20	20
Major Site Plan New Applications/Reviews	15	14	14	14	14
Minor Site Plan New Applications/Reviews	14	12	12	12	12
Site Plan Amendments and Revisions	32	22	28	28	28
Site Plan Waivers	12	26	17	17	17
Proffers & Cash Contribution Cases	400	416	400	400	400
Subdivision/Lot Yield Analysis Requests/Buildable Lot and Zoning Determinations	188	157	178	178	178
<b>Legislative and Special Projects:</b>					
Comprehensive Plan Updates	5	4	5	5	5
Rezoning/Comprehensive Plan Applications	70	9	10	10	10

## Community Development

<b>SERVICE VOLUME</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Projected</b>	<b>FY 2019 Projected</b>	<b>FY 2020 Projected</b>
Special Exception/Amendments	25	20	22	22	22
Special Projects	7	20	20	20	20
Special Permit/Variance Applications	31	37	30	30	30
Text Amendments Prepared/Processed	17	26	19	19	19
VDOT Revenue Share Projects	4	4	4	5	4
Comprehensive Plan Assessments	32	12	30	30	30
Business Analyst/Demographic Assessments	N/A	12	15	18	21
Grant Administration	N/A	2	3	3	3
<b>Construction and Field Activities:</b>					
Administrative Permits/Modifications	40	7	24	24	24
Home Occupation Permits	172	192	185	185	185
Zoning Permits	956	1,267	1,061	1,061	1,061
As-Built Reviews	14	25	24	32	40
SWM Bond Reviews	59	132	130	140	145
Drainage complaints and inspections	30	22	25	30	35
Land Disturbing Permits	281	390	402	414	426
Soil Assistance (General Information, Health Departments, Permitting & Inspections, Special Projects, Planning)	425	535	550	550	550
Active Violations	145	130	135	135	135
Active Violations Inspected	334	400	344	344	344
Active Violations Resolved	44%	52%	45%	45%	45%

# Contributions

**ORGANIZATIONAL PURPOSE:**

Fauquier County is a member of several regional agencies and provides annual contributions to a number of nonprofit organizations. These organizations provide services in areas that augment the level of resources available to citizens on the part of the County government.

**BUDGET SUMMARY:**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Adopted</b>	<b>FY 2019 Adopted</b>	<b>FY 2020 Projected</b>
Costs:					
Personnel	\$0	\$0	\$0	\$0	\$0
Operating <sup>1</sup>	\$672,025	\$818,281	\$701,174	\$1,068,439	\$1,085,729
Capital	\$0	\$0	\$0	\$0	\$0
<b>Total</b>	<b>\$672,025</b>	<b>\$818,281</b>	<b>\$701,174</b>	<b>\$1,068,439</b>	<b>\$1,085,729</b>
Revenue	\$5,000	\$5,000	\$5,000	\$4,500	\$4,500
<b>Net Local Revenue</b>	<b>\$667,025</b>	<b>\$813,281</b>	<b>\$696,174</b>	<b>\$1,063,939</b>	<b>\$1,081,229</b>
<b>Full-time Equivalents</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<sup>1</sup>Fauquier Society for the Prevention Cruelty to Animals' (SPCA) contribution was previously budgeted in Non-Departmental and has been transferred to the Contributions beginning in FY 2019.

**BUDGET ANALYSIS:**

The FY 2019 Adopted Budget for contributions includes \$2,000 to Hospice of Piedmont, \$2,500 to Southeast Rural Community Assistance Project, and the re-establishment of funding to the Fauquier Veterans Memorial. The budget also includes increases to organizations funded under a jurisdictional funding formula, including full funding for the Occoquan Watershed Monitoring Laboratory. In 2018, the Bluemont Organization announced its planned closure in June 2018. The annual contribution allocated to the organization from the County's annual Virginia Creative Communities Partnership grant was reallocated to Piedmont Symphony Orchestra, an alternate qualifying arts and culture organization under the grant terms. The FY 2020 Projected Budget includes increases based on jurisdictional funding formulas.

# Contributions

## Summary of Contributions

Organization	FY 2017 Actual	FY 2018 Adopted	FY 2019 Adopted	FY 2020 Projected
Afro-American Historical Association of Fauquier County	\$ 617	\$ 617	\$ 617	\$ 617
Bluemont Concert Series, LTD <sup>1</sup>	10,000	10,000	-	-
Boys & Girls Clubs of Fauquier	39,000	9,000	9,000	9,000
Community Touch, Inc.	40,000	30,000	30,000	30,000
Didlake, Inc.	40,000	40,000	40,000	40,000
Fauquier Alliance for Youth	2,470	2,470	2,470	2,470
Fauquier CADRE, Inc.	6,300	6,300	6,300	6,300
Fauquier Community Child Care, Inc.	9,000	9,000	9,000	9,000
Fauquier Community Food Bank and Thrift Store	20,000	20,000	20,000	20,000
Fauquier County Fair	7,408	7,408	7,408	7,408
Fauquier Education Farm, Inc.	5,000	5,000	5,000	5,000
Fauquier Family Shelter Services, Inc.	100,132	100,132	100,132	100,132
Fauquier Free Clinic, Inc.	47,500	22,500	47,500	47,500
Fauquier Habitat for Humanity	16,200	16,200	16,200	16,200
Fauquier Heritage & Preservation Foundation, Inc.	3,000	3,000	3,000	3,000
Fauquier Historical Society, Inc.	10,172	10,172	10,172	10,172
Fauquier Veterans Memorial	-	-	-	0
Fauquier SPCA	300,000	300,000	300,000	300,000
Fauquier Veterans Memorial	-	-	1,600	1,600
First Night Warrenton <sup>1</sup>	617	617	-	-
Foothills Housing Corporation	55,300	55,300	55,300	55,300
Hospice of Piedmont	-	-	2,000	2,000
Hospice Support of Fauquier County, Inc.	1,800	1,800	2,000	2,000
Legal Aid Works (LAW)	13,613	13,613	13,613	13,613
Literacy Volunteers of Fauquier County	13,500	13,500	13,500	13,500
Northern Virginia 4-H Educational & Conference Center	6,172	6,172	6,172	6,172
Occoquan Watershed Management Program	10,421	10,590	10,590	10,590
Occoquan Watershed Monitoring Laboratory	21,162	21,162	45,191	46,773
People, Inc. of Virginia	5,000	5,000	5,000	5,000
Piedmont Dispute Resolution Center	49,050	49,050	49,050	49,050
Piedmont Symphony Orchestra	5,000	5,000	10,000	10,000
Rappahannock-Rapidan Regional Commission	61,821	61,821	62,530	62,530
Rappahannock River Basin Commission	1,000	1,000	1,000	1,000
Rebates/Fee Waivers	-	1,000	1,000	1,000
Remington Community Partnership, Inc.	6,000	6,000	6,000	6,000
Southeast Rural Community Assistance Project	-	-	2,500	2,500
Virginia Preschool Initiative	54,000	54,000	54,000	54,000
Virginia Regional Transit	25,883	25,883	22,364	38,072
Warrenton-Fauquier Heritage Day	1,544	1,544	1,544	1,544
Warrenton-Fauquier Visitor Center	42,600	42,600	42,600	42,600
Windy Hill Foundation	22,409	25,000	25,000	25,000
<b>Total Contributions:</b>	<b>\$ 1,053,691</b>	<b>\$ 992,451</b>	<b>\$ 1,039,353</b>	<b>\$ 1,056,643</b>

<sup>1</sup>In March 2018, the Bluemont Organization announced all operations would cease effective June 2018. The annual contributions to support activities of the organization were either eliminated from the budget or reallocated to support similar arts and culture organizations.

# Contributions

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## Overview of Contributions by Organization

**Organization Name:** Afro-American Historical Association of Fauquier County  
**FY 2019 Adopted:** \$617

**Description:** The Afro-American Historical Association provides educational programs and reference services to promote the African-American heritage of Fauquier County. The organization maintains a museum, substantial reference library and actively participates in countywide commemorative events. 2,670 residents utilized the association's resources in FY 2017.

**Organization Name:** Boys & Girls Club of Fauquier  
**FY 2019 Adopted:** \$9,000

**Description:** The Boys and Girls Club of Fauquier County provides recreational and educational enrichment for children ages 6-18 at various locations throughout the County. The organization served approximately 450 clients in 2017.

**Organization Name:** Community Touch, Inc.  
**FY 2019 Adopted:** \$30,000

**Description:** Community Touch provides transitional housings, practical tools, and resources to the County's population. The organization served 5,200 clients which includes 3,500 residents in FY 2017.

**Organization Name:** Didlake, Inc.  
**FY 2019 Adopted:** \$40,000

**Description:** Didlake provides employment, training, and behavioral health services to disabled residents. The organization served 2,134 clients which includes 69 residents in FY 2017. The FY 2019 budget includes funding to provide the local match for grant-funded training services.

**Organization Name:** Fauquier Alliance for Youth  
**FY 2019 Adopted:** \$2,470

**Description:** Fauquier Alliance for Youth is a coalition of more than 40 youth service organizations dedicated to enhancing the provision of programs for the County's youth. County support provides the resources needed to implement a countywide strategic plan for youth services.

# Contributions

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**Organization Name:** Fauquier CADRE, Inc.  
**FY 2019 Adopted:** \$6,300

**Description:** Fauquier Community Alliance for Drug Rehabilitation and Education (CADRE) is a volunteer coalition dedicated to reducing drug and alcohol abuse among the County's youth. CADRE provides educational programs in schools and community organizations and distributes informational material at various public events throughout the year. CADRE continued to implement Too Good for Drugs and launched Lock Your Meds through Make It Happen a grant from PATH Foundation. The organization served approximately 1,450 clients in 2017.

**Organization Name:** Fauquier Community Child Care, Inc.  
**FY 2019 Adopted:** \$9,000

**Description:** Fauquier Community Child Care provides child care services to children ages 4-13. The County's contribution provides a partial subsidy for residents in need. The organization served 455 children during the 2016-17 school year and 277 in summer camp.

**Organization Name:** Fauquier Community Food Bank and Thrift Store  
**FY 2019 Adopted:** \$20,000

**Description:** Fauquier Community Food Bank and Thrift Store provides emergency help with food, household provisions and other services. In FY 2017, they served 30,692 individuals and families, with special accommodations for pregnant women, infants, children and the elderly.

**Organization Name:** Fauquier County Fair  
**FY 2019 Adopted:** \$7,408

**Description:** The Fauquier County Fair is an annual event promoting Fauquier County's rural attributes. The event is staffed entirely by volunteers. They also provide a facility to organizations and the community. Approximately 21,200 residents attended the fair in FY 2017.

# Contributions

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**Organization Name:** Fauquier Education Farm, Inc.  
**FY 2019 Adopted:** \$5,000

**Description:** The Fauquier Education Farm provides agricultural support and educational services, assists local area food banks, and demonstrates and documents best-method farm practices for the County's agricultural communities. The organization donated 34,000 lbs. of demonstration crops and hosted approximately 3,000 visitors which includes 2,400 residents during FY 2017.

**Organization Name:** Fauquier Family Shelter Services, Inc.  
**FY 2019 Adopted:** \$100,132

**Description:** Fauquier Family Shelter Services provides short-term shelter, transitional housing and support for the County's homeless population. The organization operates emergency and transitional housing services at two facilities. The organization served 385 clients which includes 187 residents that were sheltered and 1,023 individuals were provided information/referrals in FY2017.

**Organization Name:** Fauquier Free Clinic, Inc.  
**FY 2019 Adopted:** \$47,500

**Description:** The Fauquier Free Clinic provides health and dental care to low-income residents of Fauquier and Rappahannock counties who lack access to routine medical care. The organization served approximately 2,200 which included 2,000 County residents in 2017.

**Organization Name:** Fauquier Habitat for Humanity  
**FY 2019 Adopted:** \$16,200

**Description:** The Fauquier Habitat for Humanity provides low-income families the opportunity to purchase and live-in affordable housing. They also provide renovations and training to qualified low-income residents. The organization served 250 residents in FY 2017.

**Organization Name:** Fauquier Heritage and Preservation Foundation, Inc.  
**FY 2019 Adopted:** \$3,000

**Description:** The Fauquier Heritage & Preservation Foundation maintains Fauquier County historical and genealogical resources and provides research and assistance to County residents and researchers. The organization operates the John K. Gott Research Library in Marshall, which received more than 600 visitors in 2017.

## Contributions

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**Organization Name:** Fauquier Historical Society, Inc.  
FY 2019 Adopted: \$10,172

Description: The Fauquier Historical Society is dedicated to preserving, educating, maintaining and promoting items of historical interest to the County. The organization operates the Old Jail Museum in Warrenton, which received about 9,000 Fauquier visitors and groups in FY 2017.

**Organization Name:** Fauquier SPCA, Inc.  
FY 2019 Adopted: \$300,000

Description: Fauquier SPCA provides a mandated service for the county by providing a shelter to provide a temporary refuge for the stray, homeless, neglected animals and works to place such animals in a caring appropriate home. They provide education to the public on responsible treatment of all animals, promotes spaying and neutering and additional programs. The organization provided services to approximately 5,000 clients in FY 2017.

**Organization Name:** Fauquier Veterans Memorial  
FY 2019 Adopted: \$1,600

Description: The Fauquier Veterans' Memorial maintains the County's veterans' memorial, located on Hospital Hill in Warrenton. The County's contribution provides the necessary maintenance funds.

**Organization Name:** Foothills Housing Corporation  
FY 2019 Adopted: \$55,300

Description: The Foothills Housing Corporation is dedicated to providing affordable housing opportunities (ownership and rental) or assistance in the rehabilitation of their current home to County residents. The organization served 149 County households in FY 2017.

**Organization Name:** Hospice of Piedmont  
FY 2019 Adopted: \$2,000

Description: Hospice of Piedmont provides end of life care, child and adult grief counseling, education, residential end of life care at Hospice House or Center for Acute Hospice Care.

# Contributions

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**Organization Name:** Hospice Support of Fauquier County, Inc.  
FY 2019 Adopted: \$2,000

Description: Hospice Support of Fauquier County provides assistance, medical equipment, support and counseling to individuals facing life-threatening illness and/or bereavement. The organization provided services to 6,500 clients in FY 2017.

**Organization Name:** Legal Aid Works (LAW)  
FY 2019 Adopted: \$13,613

Description: Rappahannock Legal Services provides free legal services to low income residents throughout the region. The organization served 68 County households in FY 2017.

**Organization Name:** Literacy Volunteers of Fauquier County  
FY 2019 Adopted: \$13,500

Description: Literacy Volunteers provides services to County residents seeking instruction in English and mathematics, and assists with providing access to workforce training and education. The organization provided instruction through a combination of classes, tutoring, workforce training, tax preparation services, and maintained a one-stop visitor center that served nearly 2,186 clients in FY 2017.

**Organization Name:** Northern Virginia 4H Education & Conference Center  
FY 2019 Adopted: \$6,172

Description: The Northern Virginia 4H Center provides camping, training, and leadership programs to area youth. The center also offers special camping, retreating and educational experiences to children with special needs. The organization served 7,332 campers and school-age children, in FY 2017.

**Organization Name:** Occoquan Watershed Management Program  
FY 2019 Adopted: \$10,590

Description: The Occoquan Watershed Management Program supports member jurisdictions with the development and implementation of strategies to maintain the health of the Occoquan River watershed. Fauquier County's contribution has been established by inter-jurisdictional agreement.

# Contributions

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**Organization Name:** **Occoquan Watershed Monitoring Laboratory**  
**FY 2019 Adopted:** \$45,191

**Description:** The Occoquan Watershed Monitoring Laboratory provides monitoring of all streams and water bodies within the Occoquan watershed. This includes continuous monitoring of streamflow and water quality at stream gages and within the Occoquan reservoir. Fauquier County's contribution has been established by inter-jurisdictional agreement.

**Organization Name:** **People, Inc. of Virginia**  
**FY 2019 Adopted:** \$5,000

**Description:** People, Inc. of Virginia provides opportunities for people to reach their goals in order to enhance their lives, family and community. The organization provided Volunteer Income Tax Assistance to 6,021 clients (210 of Fauquier County) in FY 2017.

**Organization Name:** **Piedmont Dispute Resolution Center**  
**FY 2019 Adopted:** \$49,050

**Description:** The Piedmont Dispute Resolution Center provides dispute resolution and restorative justice services to residents through the County court system. The organization served 1,712 residents in FY 2017.

**Organization Name:** **Piedmont Symphony Orchestra**  
**FY 2019 Adopted:** \$10,000

**Description:** Piedmont Symphony Orchestra provides a shared experience in symphonic repertoire for musicians and the community, scholarships and an educational program to Fauquier County Schools.

**Organization Name:** **Rappahannock-Rapidan Regional Commission**  
**FY 2019 Adopted:** \$62,530

**Description:** The Rappahannock-Rapidan Regional Commission functions as the region's planning district commission under the Code of Virginia. Fauquier County's contribution has been established by inter-jurisdictional agreement.

# Contributions

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**Organization Name:** Rappahannock River Basin Commission  
**FY 2019 Adopted:** \$1,000

**Description:** The Rappahannock River Basin Commission supports member jurisdictions' development of strategies to maintain the health of the Rappahannock River watershed. Fauquier County's contribution has been established by inter-jurisdictional

**Organization Name:** Rebate/Fees Waivers  
**FY 2019 Adopted:** \$1,000

**Description:** This account provides contingency funding to offset rebates and fee waivers authorized by the Board of Supervisors to nonprofit groups to support various events.

**Organization Name:** Remington Community Partnership, Inc.  
**FY 2019 Adopted:** \$6,000

**Description:** The Remington Community Partnership supports historic preservation and promotional programs in Remington. Activities include the development of walking and bicycle tours and redevelopment of the former train depot as a local history museum.

**Organization Name:** Southeast Rural Community Assistance Project, Inc.  
**FY 2019 Adopted:** \$2,500

**Description:** The Southeast Rural Community Assistance Project (SERCAP) works to improve the quality of life for low-income individuals by promoting affordable water and wastewater facilities, community development, environmental health, and economic self-sufficiency.

**Organization Name:** Virginia Preschool Initiative  
**FY 2019 Adopted:** \$54,000

**Description:** The Virginia Preschool Initiative program is administered by the Fauquier County Public School Division. Utilizing a combination of local and State funding, the program provides preschool education and child care for at-risk four year olds who are not eligible for other programs.

## Contributions

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**Organization Name:** Virginia Regional Transit  
FY 2019 Adopted: \$22,364

Description: Virginia Regional Transit is the County's rural transit provider. The organization served 26,809 passengers through its on-demand services in Fauquier County during FY 2017.

**Organization Name:** Warrenton-Fauquier Heritage Day  
FY 2019 Adopted: \$1,544

Description: Warrenton-Fauquier Heritage Day is an annual event commemorating the historical and cultural heritage of the Town of Warrenton and Fauquier County. The County provides an annual contribution to the event, which is matched by the Town of Warrenton.

**Organization Name:** Warrenton-Fauquier Visitor Center  
FY 2019 Adopted: \$42,600

Description: Warrenton-Fauquier Visitor Center provides travel information, information about relocation to the area, and about local events. In FY 2017 they served 4,187 visitors and 723 were residents of Fauquier County.

**Organization Name:** Windy Hill Foundation  
FY 2019 Adopted: \$25,000 allowance

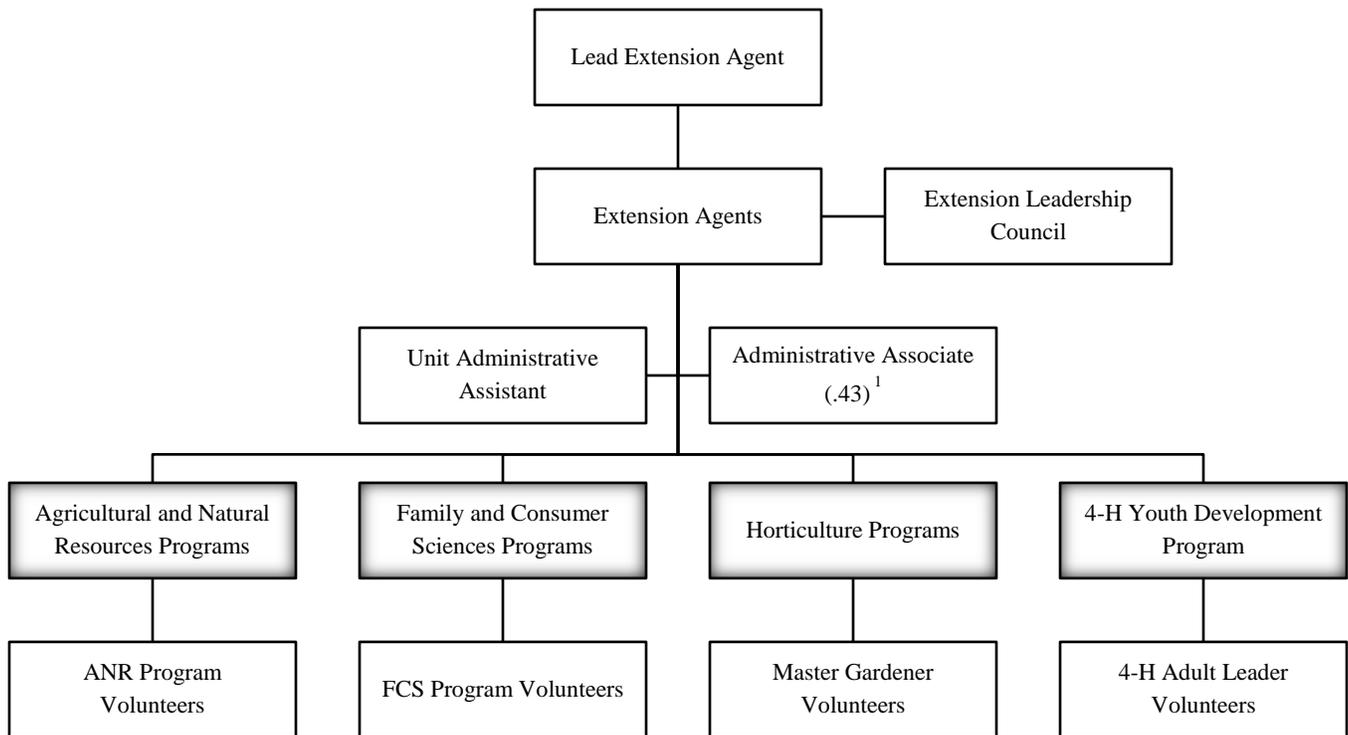
Description: Windy Hill Foundation provides safe, decent, and affordable housing to low and lower income families in Fauquier County to encourage self-improvement and self-sufficiency among tenant residents. As part of the terms of the State funding agreement for the Windy Hill Foundation affordable housing project in The Plains, the County provides an annual contribution equivalent to the property's real estate tax as approved by the Board of Supervisors on March 11, 2010 and extended for additional period on September 13, 2012.

# Cooperative Extension

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**ORGANIZATIONAL PURPOSE:**

The Virginia Cooperative Extension Office (VCE) enables people to improve their lives through an educational process that uses scientific knowledge focused on issues and needs. Building on the strength of our agriculture, natural resources, family, and community heritage, VCE enables people to shape their futures through research-based educational programs. Recognizing that knowledge is power, VCE serves people where they live and work. Audiences are involved in designing, implementing, and evaluating needs-driven programs. VCE is a dynamic organization that stimulates positive personal and societal change leading to more productive lives, families, farms, and forests, as well as a better environment in urban and rural communities.



<sup>1</sup>All Virginia Cooperative Extension positions are currently State-funded positions, with the exception of one part-time Administrative Associate, which is a County position.

**GOALS:**

- Actively involve local citizens with the determination and implementation of educational programs for local needs in the areas of agriculture, 4-H youth development, family and human development, home and commercial horticulture, and food safety and nutrition.
- Provide citizen access to education and program resources of the land grant university system.
- Increase scope and quality of educational resources available by harnessing new and emerging technologies.
- Expand on public speaking and leadership opportunities for 4-H youth.

# Cooperative Extension

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**KEY PROJECTS FOR FY 2019:**

- Start a 4-H robotics club
- Present Beef 20/20 Seminars
- Expand Horticulture Dayz to provide Continuing Education Unit’s to those in commercial Horticulture Field.
- Begin Fauquier Education Farm Incubator program.
- Start Food Service Job Skill Training Program.
- Partner with *Fauquier Times* for Fauquier Agriculture Magazine.

**KEY PROJECTS FOR FY 2020:**

- Increase hay production in county through marketing and education programs, i.e. Hay showcase.
- Increase milo production.
- Expand producer programs on alcohol raw ingredients, such as hops, malting barley, cider, etc.

**BUDGET SUMMARY:**

	FY 2016 Actual	FY 2017 Actual	FY 2018 Adopted	FY 2019 Adopted	FY 2020 Projected
Costs:					
Personnel	\$10,474	\$7,265	\$14,607	\$14,927	\$14,927
Operating	\$123,937	\$121,718	\$138,095	\$141,284	\$146,461
Capital	\$0	\$0	\$0	\$0	\$0
<b>Total</b>	<b>\$134,411</b>	<b>\$128,983</b>	<b>\$152,702</b>	<b>\$156,211</b>	<b>\$161,388</b>
Revenue	\$0	\$0	\$0	\$0	\$0
<b>Net Local Revenue</b>	<b>\$134,411</b>	<b>\$128,983</b>	<b>\$152,702</b>	<b>\$156,211</b>	<b>\$161,388</b>
<b>Full-time Equivalents</b>	<b>0.43</b>	<b>0.43</b>	<b>0.43</b>	<b>0.43</b>	<b>0.43</b>

**BUDGET ANALYSIS:**

The FY 2019 Adopted Budget for Cooperative Extension includes increases in accordance with the organization’s jurisdictional funding formula. The FY 2020 Projected Budget anticipates personnel expenditure increases due to rising benefit costs.

# Cooperative Extension

**PROGRAM 1: *Cooperative Extension***

<b>SERVICE VOLUME</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Projected</b>	<b>FY 2019 Projected</b>	<b>FY 2020 Projected</b>
Services for Diagnostic Analysis Performed	525	515	500	500	500
4-H Enrollment	1,450	3038	3000	3000	3000
Master Gardener Volunteers Trained	25	24	25	25	25
Services to local government and community boards and committees (meetings attended)	100	94	100	100	100

**OBJECTIVES:**

- Recruit and train citizen volunteers to assist with the delivery of extension educational programs.
- Increase the number of citizen contacts between extension agents, and volunteers across all programming areas.
- Protect local waters by reducing nutrient loading from excessive and improperly applied urban and suburban fertilizers.
- Provide individual support and programming information to achieve/maintain farm viability.

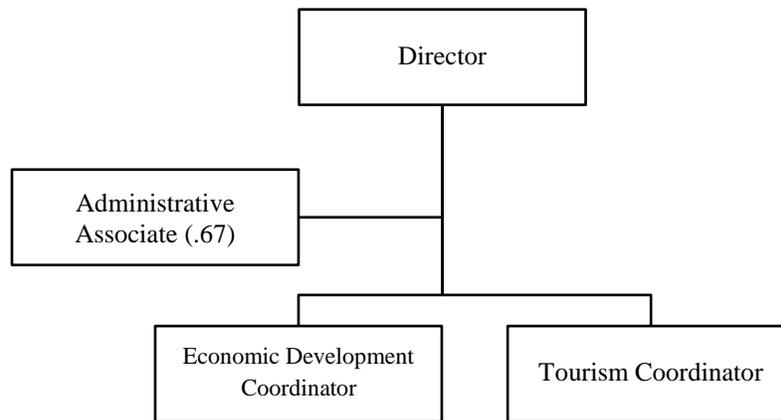
<b>OUTCOME MEASURES</b>	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Goal</b>	<b>FY 2019 Goal</b>	<b>FY 2020 Goal</b>
New extension volunteers trained	160	177	175	180	180
Hours of service by extension volunteers	11,250	14,000	15,000	15,000	15,000
Aggregate contacts, including programming	26,000	26,000	26,000	30,000	30,000
Nutrient Management Plans requested by and written for County residents	100	232	250	250	250

# Economic Development

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## ORGANIZATIONAL PURPOSE:

The Department of Economic Development develops and implements programs designed to assist with the expansion of a balanced economic base for Fauquier County.



## GOALS:

- Support economic development as directed by the Fauquier County Board of Supervisors.
- Expand the business tax base within Fauquier County through business development, retention, and tourism.
- Expand job opportunities for residents of Fauquier County.

## KEY PROJECTS FOR FY 2019:

- Develop an array of incentives for the Green Development Zones
- Plan and implement a marketing and image-building campaign that builds on our green development zone program and enhances our ability to expand and attract businesses
- Further develop the County's ability to attract data centers, but craft our efforts to tailor outreach to firms that fit within County goals and culture
- Continue to expand the Department's partnership with Lord Fairfax Community College, especially in the areas of workforce development, entrepreneurship and cybersecurity
- Further address the workforce needs of expanding local businesses
- Contribute to the development and implementation of GO Virginia projects that benefit Fauquier County

## KEY PROJECTS FOR FY 2020:

- Plan and implement services that will assist Fauquier firms in addressing opportunities in the international marketplace
- Fine tune and expand County efforts to reach out to international investment prospects

## Economic Development

- Enhance the value of our business incubators by creating more opportunities to identify new entrepreneurs and by addressing their needs more comprehensively, including the need for capital
- Grow the County tourism program to reach travelers from all over the U.S. and in other countries
- Augment our support for government contractors and their efforts to reach new markets

### BUDGET SUMMARY:

Department Total	FY 2016 Actual	FY 2017 Actual	FY 2018 Adopted	FY 2019 Adopted	FY 2020 Projected
Costs:					
Personnel	\$369,165	\$362,979	\$367,918	\$370,248	\$372,662
Operating	\$421,383	\$463,418	\$400,208	\$441,717	\$538,332
Capital	\$0	\$0	\$0	\$0	\$0
<b>Total</b>	<b>\$790,548</b>	<b>\$826,397</b>	<b>\$768,126</b>	<b>\$811,965</b>	<b>\$910,994</b>
Revenue	\$41,945	\$59,913	\$67,000	\$40,800	\$45,400
<b>Net Local Revenue</b>	<b>\$748,603</b>	<b>\$766,484</b>	<b>\$701,126</b>	<b>\$771,165</b>	<b>\$865,594</b>
<b>Full-time Equivalents</b>	<b>3.67</b>	<b>3.67</b>	<b>3.67</b>	<b>3.67</b>	<b>3.67</b>

Department Operations	FY 2016 Actual	FY 2017 Actual	FY 2018 Adopted	FY 2019 Adopted	FY 2020 Projected
Costs:					
Personnel	\$369,165	\$362,979	\$367,918	\$370,248	\$372,662
Operating	\$164,963	\$265,269	\$207,321	\$224,302	\$284,194
Capital	\$0	\$0	\$0	\$0	\$0
<b>Total</b>	<b>\$534,128</b>	<b>\$628,248</b>	<b>\$575,239</b>	<b>\$594,550</b>	<b>\$656,856</b>
Revenue	\$16,285	\$38,790	\$0	\$0	\$0
<b>Net Local Revenue</b>	<b>\$517,843</b>	<b>\$589,458</b>	<b>\$575,239</b>	<b>\$594,550</b>	<b>\$656,856</b>
<b>Full-time Equivalents</b>	<b>3.67</b>	<b>3.67</b>	<b>3.67</b>	<b>3.67</b>	<b>3.67</b>

## Economic Development

Business Incubators	FY 2016 Actual	FY 2017 Actual	FY 2018 Adopted	FY 2019 Adopted	FY 2020 Projected
Costs:					
Personnel	\$0	\$0	\$0	\$0	\$0
Operating	\$256,420	\$198,149	\$192,887	\$217,415	\$254,138
Capital	\$0	\$0	\$0	\$0	\$0
<b>Total</b>	<b>\$256,420</b>	<b>\$198,149</b>	<b>\$192,887</b>	<b>\$217,415</b>	<b>\$254,138</b>
Revenue	\$25,660	\$21,123	\$67,000	\$40,800	\$45,400
<b>Net Local Revenue</b>	<b>\$230,760</b>	<b>\$177,026</b>	<b>\$125,887</b>	<b>\$176,615</b>	<b>\$208,738</b>
<b>Full-time Equivalents</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

### BUDGET ANALYSIS:

The FY 2019 Adopted Budget for Economic Development includes personnel expenditure increases due to changes in benefit costs. In addition, operating expenditures include increases in marketing and contractual increases for the business incubators related to the rental leases and operator agreements. The FY 2020 Projected Budget anticipates personnel expenditure increases due to rising benefit costs.

### PROGRAM 1: *Business Retention/Business Development*

The Business Retention/Business Development program encompasses both the retention and expansion of existing businesses in the County and marketing to encourage new businesses to locate in the County. Nationally, more than 80% of all new local tax revenue and job growth come from expansion of the local, existing business base. New business development provides the opportunity for economic growth from companies wishing to relocate from sites outside of the County. Initiatives undertaken by this program include:

- Implement the Economic Development Strategy by adding additional jobs and expansion of the tax base.
- Support the Business Incubator/Accelerator programs through partnership with George Mason University for the Warrenton facility. Continue the County-operated Business Enterprise Centers, providing resources and counseling to entrepreneurs in Marshall and the Vint Hill area.
- Expand relationship with Virginia Economic Development Partnership, Regional Economic Development Partners, and other Local and State agencies to enhance exposure of Fauquier County.
- Assess and address County infrastructure needs and identify funding sources for shovel ready sites.
- Administer, build, and enhance Targeted Business Review Program by establishing protocol and business incentives guidelines.
- Partner with Fauquier Chamber of Commerce, Southern Fauquier Business Owners Association, and Marshall Business and Residents Association on networking, educational events, and workshops.

## Economic Development

- Work with local colleges, universities, the School Division, and the Human Resources department to address workforce needs in Fauquier County.
- Strengthen the County's relationship with Washington China Chamber of Commerce delegation on new investment opportunities.
- Promote the County's local incentive zones, including Tourism, Technology, Defense Industry, and Green Development Zones.
- Partner with the Fauquier County Economic Development Authority, local banks, and Virginia Small Business Financing Authority.
- Assist businesses with strategic site location and identify local permitting requirements and regulations. Partner with Community Development on expedited review of commercial and industrial projects.
- Expand commercial and industrial property listings on Virginia Scan through Realtor outreach program to maintain awareness of available properties.
- Administer microloan program along with local banking partners.
- Develop and expand Workforce Development program and initiatives by coordinating with employers on specific training courses and certifications.
- Expand services to local veterans.
- Provide Economic Development Training for Board of Supervisors, Planning Commission and Economic Development Authority.
- Provide statistical support through economic and demographic profile data.
- Attend Virginia Economic Development Association and International Economic Development Council events to continue to market Fauquier County.
- Promote business development at local, regional, state, and national events.

SERVICE VOLUME	FY 2016 Actual	FY 2017 Actual	FY 2018 Projected	FY 2019 Projected	FY 2020 Projected
Businesses assisted	689	719	740	760	780
New businesses showing interest	225	235	245	255	265
Visits to business website	16,249	16,138	17,000	17,500	18,000

### OBJECTIVES:

- Expand the tax and employee bases of Fauquier County by assisting new and expanding businesses.

OUTCOME MEASURES	FY 2016 Actual	FY 2017 Actual	FY 2018 Goal	FY 2019 Goal	FY 2020 Goal
Licensed businesses	2,700	2,642	2,692	2,725	2,750
Business taxes paid	\$22.5M	\$23.4M	\$24.5M	\$25.5M	\$26.5M
New business startups	141	101	125	150	175
Jobs (2 <sup>nd</sup> quarter average)	22,230	22,674	23,127	23,589	24,060
County unemployment rate	3.4%	3.4%	3.3%	3.2%	3.1%

Source: Fauquier County Commissioner of the Revenue.

# Economic Development

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## **PROGRAM 2: *Tourism***

This program assists local tourism/travel trade businesses and promotes attractions in the County through the marketing of travel-related events, grant development, and related activities. Tourism also encourages cross-marketing among tourism-related businesses. Initiatives undertaken by this department include:

- Coordinate and design print and online advertisements for Fauquier Tourism and Fauquier Business along with other promotional efforts like social media and e-newsletters.
- Maintain the county tourism website, VisitFauquier.com, and business website, FauquierBusiness.com.
- Maintain the Fauquier Enterprise Center website pages on FauquierBusiness.com.
- Plan promotional events for business and tourism, including the Annual Fauquier County Wine Tasting & Competition event in February, and a presence at the International Gold Cup event in October.
- Coordinate and maintain the America's Wine Country regional partnership and its marketing efforts, including the AmericasWineCountry.com website and Facebook page.
- Administer the America's Wine Country initiative, including the leveraging of grant funds and regional contributions.
- Work with the Rappahannock-Rapidan Regional Commission's Regional Tourism Committee (with five participating counties Fauquier, Rappahannock, Culpeper, Orange, and Madison) on regional tourism initiatives, including application for grant funding to build upon and promote the *'Tween Rivers Agri-Artisan Trail*.
- Maintain brochure distribution of county brochures to potential visitors.
- Work with tourism businesses to help in promoting their services and events.
- Administer the Tourism Matching Grant Program.
- Work on development of the *Washington's Backyard* Artisan Trail through the Artisan Center of Virginia, in cooperation with Stafford and Prince William Counties.
- Work with industry organizations including the Virginia Tourism Corporation, local Chambers, International Economic Development Council, Journey Through Hallowed Ground, and the Shenandoah National Park Regional Committee.
- Develop new print materials for the department, including *Towns Brochures* for The Plains, Marshall and Remington.
- Maintain the new Fauquier Tourism App.
- Work on development of 30 second tourism sector videos.
- Work with GIS on Story Maps for use in tourism promotion.
- Work with local wineries on branding for the Wine Trail.
- Provide support for development of an Equestrian Quarantine Facility at Dulles.
- Provide support in marketing the Fauquier Enterprise Centers as needed.
- Provide support for the Green Development initiative as requested by Director.

## Economic Development

SERVICE VOLUME	FY 2016 Actual	FY 2017 Actual	FY 2018 Projected	FY 2019 Projected	FY 2020 Projected
Website/Facebook updates (hours)	190	120 <sup>1</sup>	190	190	190
Visits to County tourism website – Visitfauquier.com	232,355	48,720 <sup>2</sup>	51,156	53,713	56,398
Requests for tourism brochure	180	148	162	178	195
Newsletter sign-ups	165	208	229	251	276
Tourism e-newsletter distribution (directly emailed & posted on Facebook)	50,407	54,400	57,120	59,976	62,974
Tourism-related committee work (hours)	175	180	180	190	190

<sup>1</sup> Utilized MKD Strategic to assist with scheduling of Facebook posts.

<sup>2</sup> Utilized a new platform (Quantcast) for website tracking, showing unique website hits.

### OBJECTIVES:

- Increase contributions to Fauquier County’s tax base through tourism development.
- Increase County revenues through increased resident and visitor leisure spending.
- Assist County tourism businesses, both established and new.
- Represent Fauquier County at State, regional, and local tourism-related organizations.

OUTCOME MEASURES	FY 2016 Actual	FY 2017 Actual	FY 2018 Goal	FY 2019 Goal	FY 2020 Goal
Tourism initiatives completed	14	13	15	15	15
Facebook fans (Tourism & Business)	7,755	9,734	10,707	11,777	12,954
Facebook POST impressions <sup>1</sup> (Tourism & Business)	387,500	639,267	703,193	773,512	850,863
Total leisure spending in Fauquier County <sup>2</sup>	\$168M	\$174M	\$179M	\$184M	\$189M
Persons employed in tourism industry <sup>2</sup>	1,782	1,836	1,891	1,947	2,005
Payroll from tourism jobs <sup>2</sup>	\$32.9M	\$34.8M	\$35.8M	\$36.8M	\$37.9M
Lodging tax revenue, Fauquier County	\$85,191	\$100,692	\$110,761	\$121,837	\$134,020
Lodging tax revenue, Town of Warrenton	\$196,891	\$238,418	\$245,570	\$252,937	\$260,525
Meals tax, Town of Warrenton	\$2.26M	\$2.38M	\$2.45M	\$2.52M	\$2.59M
Visits to Visitor Center	4,853	4,194	4,320	4,449	4,582

<sup>1</sup> Facebook measurements for the year are available for individual post impressions. Facebook page visits are only available for 180 days.

<sup>2</sup> Source: Virginia Tourism Corporation.

# **John Marshall Soil and Water Conservation District**

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## **ORGANIZATIONAL PURPOSE:**

The John Marshall Soil & Water Conservation District (JMSWCD) provides leadership, technical assistance, and education to the citizens of Fauquier County in proper soil stewardship and water quality protection to ensure the wise use of the County's natural resources. The JMSWCD administers the Virginia Agricultural Cost Share Program which is a primary means to reduce non-point source pollution on agricultural lands in Fauquier County.

## **GOALS:**

- Administer the Virginia Agricultural Cost-Share and Tax Credit Programs to reduce non-point source pollution on farmland.
- Provide land users with technical assistance and incentives to implement conservation practices that improve water quality and protect soil resources in the Rappahannock and Potomac Watersheds.
- Strive to achieve the goals of the Chesapeake Bay Agreement and the Bay Total Maximum Daily Load (TMDL) in partnership with the Commonwealth of Virginia.
- Administer specific components (agriculture and residential) of the Goose Creek TMDL Implementation Plan.
- Provide educational programs for schools, civic organizations, and the general public concerning the protection of our soil and water resources.
- Provide technical assistance to Natural Resources Conservation Service (NRCS) in the implementation of various Federal conservation programs.
- Improve water quality, reduce soil loss, and enhance wildlife habitat through the installation of riparian forested buffers along streams in Fauquier County.

## **KEY PROJECTS FOR FY 2019 AND 2020:**

- Continue to implement Agricultural Best Management Practices (BMPs) to reduce non-point source pollution entering the Chesapeake Bay through the implementation of the Virginia Agricultural Cost-Share and Tax Credit Programs.
- Support and assist NRCS with the implementation of federal conservation programs such as the Environmental Quality Incentives Program and the Conservation Reserve Enhancement Program.
- Present environmental education programs for K-12 students and community groups. Topics to include non-point source pollution, soil erosion, and water quality monitoring. Learning activities include Conservation Field Day Programs and student water quality monitoring projects.
- Implement the Agricultural TMDL Plan for Goose Creek by directing resources at those problems contributing to non-point source pollution.
- Serve as a Technical Advisory Review Committee for farms that request Resource Management Plans.
- Conduct riparian buffer restoration projects throughout the County.
- Conduct voluntary Agricultural Best Management Practice verifications to support the advancement of Virginia's Watershed Implementation Plan.

# John Marshall Soil and Water Conservation District

## BUDGET SUMMARY:

	FY 2016 Actual	FY 2017 Actual	FY 2018 Adopted	FY 2019 Adopted	FY 2020 Projected
Costs:					
Personnel	\$0	\$0	\$0	\$0	\$0
Operating	\$154,971	\$157,726	\$182,807	\$159,186	\$160,348
Capital	\$0	\$0	\$0	\$0	\$0
<b>Total</b>	<b>\$154,971</b>	<b>\$157,726</b>	<b>\$182,807</b>	<b>\$159,186</b>	<b>\$160,348</b>
Revenue	\$0	\$0	\$0	\$0	\$0
<b>Net Local Revenue</b>	<b>\$154,971</b>	<b>\$157,726</b>	<b>\$182,807</b>	<b>\$159,186</b>	<b>\$160,348</b>
<b>Full-time Equivalents</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

## BUDGET ANALYSIS:

The FY 2019 Adopted Budget and FY 2020 Projected Budget for the John Marshall Soil and Water Conservation District includes increases in accordance with the organization’s jurisdictional funding formula, as well as the removal of one-time funding in FY 2018 for the purchase of a vehicle.

### **PROGRAM 1: Agricultural BMP Cost-Share Programs**

- Provide technical assistance and/or cost-share to farmers and landowners in the design, installation, and implementation of Best Management Practices (BMPs) in Fauquier County to reduce and maintain non-point source pollution levels as required by the Chesapeake Bay Agreement and Tributary Strategies.
- Since 1985 and through June 2017, the John Marshall District has provided landowners in Fauquier County with \$9,498,683.05 to install BMPs that improve surface water quality. In FY 2017, under the VACS Program 198,710 linear feet of stream bank was protected and 2,913 acres were placed under conservation treatment. Through various TMDL Implementation Plans, we have provided landowners with \$1,923,751.75 to install conservation practices since 2006. These are voluntary programs funded through the Virginia Agricultural Cost-Share and TMDL Programs administered by the District.
- Implement the TMDL Plan to address water quality impairments in Goose Creek watershed.
- The JMSWCD Technical Review Committee will assess Resource Management Plans in collaboration with the Department of Conservation & Recreation. These plans, once fully implemented, will provide farmers a “safe harbor” from new state regulations for a period of nine years. Resource Management Plans will be regularly spot checked by District personnel.
- Provide technical assistance to NRCS to implement Farm Bill Conservation Programs.

# John Marshall Soil and Water Conservation District

SERVICE VOLUME	FY 2016 Actual	FY 2017 Actual	FY 2018 Projected	FY 2019 Projected	FY 2020 Projected
Stream bank protection (linear feet)	149,323	198,710	200,000	150,000	150,000
Cropland conservation measures (acres)	1,165	1,179	1,500	1,500	1,500
Restored riparian forest buffers (acres)	11	6.5	10	10	10
Riparian vegetated buffers (acres)	206	435	400	300	300
Agricultural incentives issued to cooperators	\$713,562	\$1,237,140	\$900,000	\$750,000	\$750,000

## OBJECTIVES:

- Implement agricultural conservation measures to reduce non-point source pollution.

OUTCOME MEASURES	FY 2016 Actual	FY 2017 Actual	FY 2018 Goal	FY 2019 Goal	FY 2020 Goal
Percent of Allocation Issued to Landowners	100%	100%	100%	100%	100%
Percent of Funds Allocated	100%	100%	100%	100%	100%
Number of Projects Completed	137	58	75	75	75
Outreach (# of contacts)	4,115	1,797	3,000	3,000	3,000
Acres under Conservation Planning	4,692	2,913	3,500	3,500	3,500
Agricultural Tax Credits Issued (Calendar Year)	\$15,877	\$6,589	\$10,000	\$10,000	\$10,000

## PROGRAM 2: *Education Programs*

- Increase community awareness of educational programs and services offered by the John Marshall SWCD. Outreach targets teachers, students, County departments, citizens, engineers, and local businesses.
- Provide a meaningful Bay watershed educational experience for students as outlined in the 2014 Chesapeake Bay Agreement.
- Provide assistance in organizing Fauquier County Fall Farm Tour and conducting Third Grade Farm Field Days.
- Continue seventh grade Conservation Field Days.
- Manage stream monitoring programs in high schools. Also, continue citizen monitoring program and provide data to Virginia Save Our Streams and the Department of Environmental Quality.

# John Marshall Soil and Water Conservation District

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SERVICE VOLUME	FY 2016 Actual	FY 2017 Actual	FY 2018 Projected	FY 2019 Projected	FY 2020 Projected
Conservation & Farm Tour Field Days	6	4	5	5	5
Conservation education programs	217	195	200	200	200
Water monitoring programs	38	28	30	30	30
Rain barrels sold	6	8	5	0	0
Conservation newsletter/annual report	5	5	5	5	5

## OBJECTIVES:

- Educate citizens of Fauquier County about the importance of protecting and conserving the County's soil and water resources, with an emphasis on providing meaningful watershed experiences for students.

OUTCOME MEASURES	FY 2016 Actual	FY 2017 Actual	FY 2018 Goal	FY 2019 Goal	FY 2020 Goal
Student audience	4,131	4,094	4,200	4,200	4,200
Adult audience	1,131	937	800	800	900
Articles/news releases	59	51	50	50	50
Water quality tests performed	395	313	450	450	350
Online hits (Facebook and webpage)	7,643 <sup>1</sup>	10,615	10,000	10,000	10,000

<sup>1</sup>The County implemented a new website effective March 2016.

# Planning Commission – Board of Zoning Appeals – Architectural Review Board

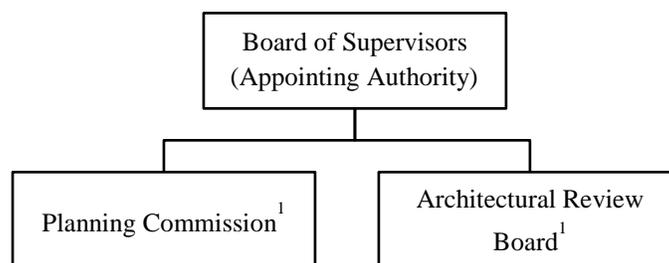
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## ORGANIZATIONAL PURPOSE:

The Code of Virginia requires the County to have a Planning Commission and Board of Zoning Appeals (BZA). The Code also allows for the establishment of an Architectural Review Board (ARB).

- The five-member Planning Commission reviews proposed text amendments to the Subdivision and Zoning Ordinances and Comprehensive Plan, as well as rezoning, special exceptions and other waiver applications, and provides recommendations to the Board of Supervisors. The Planning Commission reviews and approves preliminary subdivision applications. Additional key responsibilities include periodic review and revision of the County’s Comprehensive Plan, Design Standards Manual, other associated land development regulations, and the Six-Year Capital Improvement Program.
- The Board of Zoning Appeals is a quasi-judicial body, consisting of five members appointed by the Circuit Court. The BZA considers and acts upon appeals regarding Zoning Administrator decisions, as well as applications for interpretation of the Zoning Map where uncertainty exists. It conducts public hearings, and acts upon special permits, appeals, variances and related requests.
- The seven-member Architectural Review Board is appointed by the Board of Supervisors to identify, protect and educate the community on the County’s historic and cultural resources in a proactive, non-regulatory manner. The ARB undertakes projects related to documentation of historic resources, recognition and enhancement of rural and village historic districts, battlefield protection, and approaches to maintaining Fauquier County’s architectural character. The ARB also serves as the County clearinghouse on historic issues, and provides educational materials and workshops regarding County-wide historic resources.

### Planning Commission/Architectural Review Board

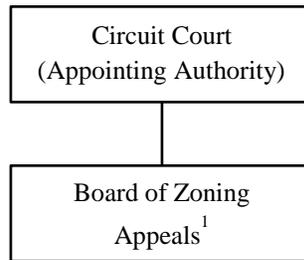


<sup>1</sup>Each group receives staff support from Community Development.

# Planning Commission – Board of Zoning Appeals – Architectural Review Board

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## Board of Zoning Appeals



<sup>1</sup>The BZA receives staff support from Community Development.

### GOALS:

- Promote the orderly development of Fauquier County, with a focus on sustainability of the community through appropriate land use and development patterns, and stewardship of its environment.
- Improve public health, safety, convenience, and welfare of County citizens.
- Ensure that Service Districts and future transportation systems are carefully planned, and developed with a focus towards enhancing the County’s quality of life through adequate roadways, services, and facilities, and maintaining a balance of residential and business development.
- Recognize agriculture, industry and business needs in future growth.
- Preserve agricultural and forestal land, natural resources and habitat and historic resources as key elements in the overall community of service districts, towns, villages, and rural areas.
- Ensure growth of the community is consistent with the efficient and economical use of public funds.

### KEY PROJECTS FOR FY 2019 AND FY 2020:

#### Planning Commission:

- Evaluate and make recommendations on the proposed Capital Improvement Program.
- Complete review of the Comprehensive Plan chapters on Villages and Rural Lands, and implement ordinances.
- Review implementing ordinances related to telecommunications
- Participate in any follow-up activities related to the strategic plan for 2050.
- Work with the Town of Warrenton and Remington on joint planning issues.
- Participate in community meetings related to the Comprehensive Plan updates.
- Review the design guidelines and overlay ordinance for the Route 29 North Corridor.
- Review recommended changes to ordinances related to the implementation of service district plans and telecommunications.
- Evaluate and make recommendation on development applications.
- Complete review of the Comprehensive Plan chapters on Housing, Zoning, Land Use and Economics, and work on any implementing ordinances.

# Planning Commission – Board of Zoning Appeals – Architectural Review Board

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Board of Zoning Appeals:

- Focus on scheduled casework regarding special permits, appeals and variances.

Architectural Review Board:

- Participate in the development of any designated historic districts.
- Continue to undertake surveys of historic properties in southern Fauquier.
- Provide information regarding Federal and State tax credits and other incentives for renovations of historic structures.
- Host public education events on Fauquier County history, preservation and design issues.
- Implement a public workshop in archaeology for Virginia Archaeology Month (October 2018) and in architecture for National Historic Preservation Month (May 2019).
- Complete the County Historic Preservation Plan.
- Continue to evaluate approaches to the protection of historic resources.
- Maintain a Historic Resource website to serve as a clearinghouse for County-wide historic resource data and documentation.
- Host public education events on Fauquier County history, preservation and design issues.
- Implement a public workshop in archaeology for Virginia Archaeology Month (October 2019) and in architecture for National Historic Preservation Month (May 2020).

## BUDGET SUMMARY:

	FY 2016 Actual	FY 2017 Actual	FY 2018 Adopted	FY 2019 Adopted	FY 2020 Projected
Costs:					
Personnel	\$91,775	\$92,099	\$95,486	\$95,486	\$95,486
Operating	\$35,040	\$67,839	\$55,300	\$56,145	\$56,145
Capital	\$0	\$0	\$0	\$0	\$0
<b>Total</b>	<b>\$126,815</b>	<b>\$159,938</b>	<b>\$150,786</b>	<b>\$151,631</b>	<b>151,631</b>
Revenue	\$0	\$0	\$0	\$0	\$0
<b>Net Local Revenue</b>	<b>\$126,815</b>	<b>\$159,938</b>	<b>\$150,786</b>	<b>\$151,631</b>	<b>\$151,631</b>
<b>Full-time Equivalent</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

## BUDGET ANALYSIS:

The FY 2019 Adopted Budget for the Planning Commission, Board of Zoning Appeals, and Architectural Review Board includes operating expenditure increases for advertising based on projected increased costs of public advertisements, as well as training for new members. FY 2020 Projected Budget includes no budgetary adjustments.